PLACEMENT HANDOUT

2016 - 2017

Foreword

Dear Students,

It gives us immense pleasure to present the PU Handout for the placement season 2016-17. The document aims to provide you with a wealth of information that would help you to make important decisions related to your placements and academics. Being a first time effort, there are a number of areas where in the information is incomplete - especially in the job descriptions given at the end of the document. We urge you to get in touch with us directly to clarify doubts, and also write to us at pu.bitspilani@gmail.com for information regarding specific companies.

A word of caution. Placements is an extremely volatile area, and changes based on a number of factors such as market conditions, recruiter relationships and business constraints. Please read through the document with the awareness that the trend for a certain year may not be the trend for the next year. Hence, a streams that did not do well in a particular year may well be the best placed in the following year.   The statistics presented here are at best indicative.

All the Best,

Placement Team,

Pilani Campus

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Statistics - B.E. Semester I 2016-17

Code	Department / Program	Male	Female	No of Students Registred	No of Students Placed	No of Unplaced	% Of Placements
Sem I for 2016-17							
A1	B.E CHEMICAL	22	5	27	25	2	92.59
A2	B.E CIVIL	10	0	10	10	0	100.00
A3	B.E EEE	37	10	47	47	0	100.00
A4	B.E MECHANICAL	45	0	45	42	3	93.33
A5	B.PHARMACY	1	0	1	1	0	100
A7	B.E COMPUTER SCIENCE	88	15	104	103	1	99.04
A8	B.E ELECTRONICS AND INSTRUMENTATION	15	5	20	19	1	95.00
AB	B.E MANUFACTURING	14	4	18	16	2	88.89
B2	M.SC. CHEMISTRY			0		0	
B3	M.SC. ECONOMICS	0	1	1	1	0	100
B5	M.SC. PHYSICS			0		0	
C6	M.Sc. Tech	1		1	1	0	100

Statistics - B.E.Semester II 2016-17

Code	Department / Program	Male	Female	No of Students Registered	No of Students Placed	No of Unplaced	% Of Placements
Sem II for 2016-17							
A1	B.E CHEMICAL	52	10	63	58	5	92.06
A2	B.E CIVIL	49	7	53	41	12	77.36
A3	B.E EEE	56	11	67	65	2	97.01
A4	B.E MECHANICAL	55	3	57	50	7	87.72
A5	B.PHARMACY	8	0	8	7	1	87.50
A7	B.E COMPUTER SCIENCE	57	7	63	63	0	100.00
A8	B.E ELECTRONICS AND	48	17	65	63	2	96.92

Code	Department / Program	Male	Female	No of Students Registred	No of Students Placed	No of Unplaced	% Of Placements
	INSTRUMENTATION						
AB	B.E MANUFACTURING	19	2	20	19	1	95.00
B1	M.Sc. Biology			4	2	2	50.00
B2	M.SC. CHEMISTRY			2	2	0	100.00
B3	M.SC. ECONOMICS			6	6	0	100.00
B4	M.Sc. Mathematics			2	1	1	50.00
B5	M.SC. PHYSICS			1	1	0	100.00
C7	M.Sc Finance			2	1	1	50.00

Statistics - M.E./MPharm 2016-17

Code	Department / Program	Male	Female	No of Students Registred	No of Students Placed	No of Unplaced	% Of Placements
Sem I & II for 2016-17							
H101 & HS01	M.E CHEMICAL ENGINEERING	5	10	15	8	7	53.33
H103	M.E. COMPUTER SCIENCE	17	5	22	20	2	90.9
H124 & HS24	M.E COMMUNICATION ENGINEERING	9	1	9	9	0	100.00
H129	M.E. BIO TECHNOLOGY	1	6	7	3	4	42.86
H140	M.E. EMBEDDED SYSTEMS	8	2	10	9	1	90.00
H141	M.E. DESIGN	12	0	12	7	5	58.33
H143	M.E. Civil STRUCTURAL	7	2	9	8	1	88.89
H123	M.E. Microelectronics	10	3	13	13	0	100.00
H106	M.E. Mechanical	15	1	16	15	1	93.75
H142	M.E. Manufacturing	11	0	11	8	3	72.73
H130	M.E. Transportation	10	0	10	10	0	100.00
H144	M.E. Civil Infrastructure	2	3	5	2	3	40
H112	M.E. Software Systems	13	10	23	21	2	91.30
H108	M. PHARM			9	5	4	55.56
H146	M. Pharm with Spl. in Pharmaceutics			16	9	7	56.25
H147	M. Pharm with Spl. in Pharmaceutical Chemistry			4	2	2	50

Statistics - MBA 2016-17

Code	Department / Program	Male	Female	No of Students Registred	No of Students Placed	No of Unplaced	% Of Placements
H149	MBA	49	19	68	61	7	89.71

COMPANY BREAK-UP SEM 1

S NO	Name of the Company	Number of Offers	Streams
1	ACE Academy	2	H130, H143, H144
2	Adobe	3	A7,H103,H112
3	Affine Analytics	3	All BE
4	Amazon	5	A3,A8,A7,H103,H112
5	App Orbit	2	H103,H112
6	AppDynamics	2	A7,A3,A8
7	Arcesium	3	ALL BE, ALL ME
8	Ashoka Buidcon	5	H130
9	Atkins	4	H106, H141, H142
10	Aurigo		
	Aurigo Business Analyst	1	A3,A8,A7,H103,H112,H140,H124,H123,
	Aurigo IT	3	A3,A8,A7,H103,H112,H140,H124,H123,
11	Axis Bank	4	All BE
12	Bajaj Auto	3	A4
13	Bosch	0	H106, H142
14	Boston Consulting Group	1	All BE
15	Brown Tape	1	All BE & All ME
16	Cairn India	1	A1,A3,A4,A8, H101,H106
17	CB&I	2	BE Chem/ ME Chem
18	CDOT	1	A3
19	CDOT	2	A7,H103, H112
20	Cetas Healthcare	1	All ME
21	CGI	13	All BE, ALL ME
22	Cisco	14	A3,A8,A7,H103,H112,H140,H124,H123,
	Cisco Network Engineer (PG)		A3,A8,A7,H103,H112,H140,H124,H123,
	Cisco Network Engineer (UG)		A3,A8,A7,H103,H112,H140,H124,H123,
	Cisco Software Engineer (PG)		A3,A8,A7,H103,H112,H140,H124,H123,
	Cisco Software Engineer (UG)		A3,A8,A7,H103,H112,H140,H124,H123,
23	Cognizant	11	MBA
24	CommScope Networks India Pvt Ltd	1	ME CS/SS/ET
25	Crowdfire	3	ALL BE
26	Cypress	7	H142,H106,H141,H123,H140,H124
27	Daikin	1	A4,AB
28	DE Shaw	4	A7,A3,A8, H103, H112
29	Dell	1	H103,H112
30	Directi		ALL BE
	Directi Application Engineer	1	ALL BE
	Directi Platform Engineer	5	ALL BE
31	Dr. Reddy's	2	A1
	Dr. Reddy's	3	H147,H146,H108
32	Eccela Consulting	3	All BE
33	Edgeverve	5	A7
34	Exxon Mobil	3	A1,AB,A3,A8

35	FLOW TRADERS	1	ALL BE/ ALL ME
36	Futures First	3	All BE/ All ME
37	Gartner	1	MBA
38	GDRC	4	MBA
39	General Electric Power	1	H106, H140
40	Hero Moto Corp	3	A4, AB
	Hero Moto Corp	2	ME Mech
41	Hindalco	4	A4, A1, A8
42	HPE	4	A7,A3,A8
43	Hyundai Motors	1	All
44	ICICI	5	All BE
45	IFB	2	A4,AB,H142,H106
46	IMS Health	4	All ME
47	Indiamart	4	H103,H112
	Indiamart	4	H149
48	Infinity Research	4	MBA
49	Infosys	4	A3,A8,A7,H103,H112,H140,H124,H123,
50	Infosys VLSI	5	A3,A8,H140, H123, H124
51	Instart logic	1	A7,H103, H112
52	Intel	6	H123,H124,H140
53	iRunway	1	All Circuit BRANCHES BE,ME
54	Isgec	3	A4,AB
55	Janalakshmi Finance	10	MBA
56	Johnson Controls	8	A3,A4,A8,H103,H112,H140,H123
57	JPMC	3	A7,A3,A8,H103,H112
58	JW Consultant	2	H143, H144
59	KPMG	4	MBA
60	L & T ECC	2	A2, A3, H106,H141
61	Larsen & Toubro	7	A2,A3,A4,H141,H143
62	Lea Associates	5	ME Civil
63	Maruti Suzuki	2	AB,A4
64	MATHWORKS INDIA PRIVATE LIMITED	1	ME CS/EMB/MICRO
65	Mediatek	3	A3,A8,H124,H123,H140
66	Microsoft IDC	3	A7/H112/H103
67	Microsoft SMSG	1	A7,A3,A8,A1,A4
68	Msupply	2	MBA
69	Mu Sigma	6	All BE
70	Myntra	4	A7
71	Mypat	0	A7,A3,A8
72	Naggaro	3	ME CS/SS
73	Nestle	2	A4,A3,A8
74	Netapp	2	ALL CIRCUIT BRANCHES BE,ME
75	New Age TechSci Research Pvt. Ltd.	0	All
76	Nutanix	4	A7
77	O 9 Solutions	3	All BE
78	Oracle		ALL BE, H103,H112
	Oracle Application Developer	11	ALL BE, H103,H112
	Oracle Server Tech	4	ALL BE, H103,H112
79	Paypal	2	A7,A3,A8
80	Pharma Ace	1	M.Pharm
81	Qualcomm	16	H123,H124,H140,A3,A8,A7
82	RAO IIT	10	All BE & All ME
83	ROHM Semiconductors	2	H123,H140,A3,A8,H124

84	Samsung Banglore	4	A7
85	Schlumberger	3	A1,A3,A8,AB,A4
86	Schneider	4	All BE
87	Seagate	4	H112, H103
88	Shaadi.Com	2	H112, H103
89	Shriram Pistons	2	AB, A4, H106, H142
90	SKF	1	ME Mech
91	Smart Cube	3	M.Pharm
92	Smartprix	0	ALL BE, ALL ME
93	Tata Motors	7	AB,A4
94	Tata Teleservices	2	MBA
95	Tata Trust	3	All BE
96	TCS	2	All BE, ALL ME
97	TCS MBA	12	MBA
98	Tesco	8	A7,A3,A8
99	Texas Instruments	7	A3,A8,H124,H123,H140
100	Thornton tomasetti	1	Civil/ Structural
101	Time Inc	4	All ME & MBA
102	Tolexo	3	H149
103	UOP Honeywell	2	A1,H101
104	Value Edge	3	H146,H147,H108
105	Vedanta	5	A1,A2,A4,A3,A8
106	Vidhya Sagar Classes	3	All ME
107	Wipro	13	All BE
108	WNS	1	MBA
109	Xilinx	1	ET/IT
110	ZS Associates	10	All BE

COMPANY BREAK-UP SEM 2

S NO	Name of the Company	Number of Offers	Streams
1	AMAZON	2	CS/EEE/ENI
2	Amazon Area Manager	3	All BE
3	Avanti	0	All BE
4	Bank Of America	5	All BE
5	Birla Century	2	A2,A3, A4, AB
6	BNED	1	A3
7	Cairn India	0	A1,A3,A4,A8, H101,H106
8	Capgemini	21	All BE
9	Cetas	0	All BE
10	CITI	9	All BE
11	DBS	2	A3, A7, A8
12	Dell	8	All Dual Degree
13	DIRECT I	1	ALL BE
14	DoSelect	0	All BE
15	Edgeverve	1	A7
16	EXL	10	All BE
17	FICO	5	All BE
18	Finisar	0	A3, A7, A8
19	FN Mathlogic	1	All BE
20	Fractal Analytics	3	All BE
21	Futures First	2	All BE
22	Goldman Sachs	0	ALL BE
23	Goldratt Consulting	1	All BE
24	Grand View Research	2	ALL
25	Grey Orange	4	All BE
26	Gwynniebee	1	A3, A7, A8
27	Hindalco	2	A4,A8,A1
28	HPCL	4	A1,A2,A3,A4,A8
29	HSBC	5	All BE

30	HSCC	1	A2,A3,A4
31	Hyundai Mobis	1	A3,A8
32	ICF	1	All BE
33	Indus Insights	1	All BE
34	Infosys	1	CS/EEE/ENI
35	Interview Bit	2	A3,A8
36	ITL	1	A2
37	Johnson Matthey	5	A1, A8
38	JPMC	9	ALL BE
39	L & T ECC	1	A2, A3, H106,H141
40	L & W	1	A2
41	Latent View	3	All BE
42	Manthan Advisors	2	All BE
43	Mathworks	0	A3,A8
44	Mond Technologies	4	All BE
45	Mordor Intelligence	10	All BE
46	Nagarro	4	All BE
47	Neuland	1	A1
48	Novartis	9	A1, A4, A2(including dual)
49	Open World Money	1	All BE
50	Orbees	0	All BE
51	OTIS	5	A3,A3,A4,AB
52	Panasonic	2	A3,A8
53	Paytm	3	ALL BE
54	Pfizer	2	A1,A4,M.PHARM
55	Play Simple	1	A3, A7, A8
56	PWC	6	A3,A7,A8,A4
57	QUALCOMM	6	CS/EEE/ENI
58	Rao IIT	4	All BE
59	Report Garden	1	All BE
60	Rubique	0	All BE
61	Sai Sanj	1	All BE
62	Samsung Banglore	6	CS/EEE/ENI
63	Samsung Delhi	6	A7, A3
64	Samsung NOIDA	6	CS/EEE/ENI
65	SAP Labs	3	All BE

66	Searce	8	All BE
67	Shriram Pistons	1	AB, A4
68	Sokrati	1	All BE
69	Synopsys	4	A3, A7, A8
70	Tata Communications Lim	1	A8
71	Tata Trust	13	All BE
72	TCG	3	All BE
73	Tesco	5	All BE
74	Tiger Analytics	3	All BE
75	Times Internet	2	A7
76	United Health Group	4	All BE
77	Vidhya Sagar Classes	3	All BE
78	VM Ware	2	CS/EEE/ENI
79	Wipro	6	All BE
80	Xilinx	0	ET/IT
81	Zemoso	3	All BE
82	ZS Associates	13	All BE

CHEMICAL ENGINEERING

CORE - CHEMICAL (BE & ME)

Semester 1

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Dr. Reddy's	6	708000	Technical Trainee - CTOs
Exxon Mobil	7	880000	Global Planning Analyst / Sales advisor
Schlumberger	6	3200000	Field Engineer Trainee
UOP Honeywell	6	800000	Design Engineer
CB&I	8	475000 (B.E.) 525000 (M.E.)	Chemical Engineer-Process

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Johnson Matthey	6	900000	Graduate Engineer
Neuland	NO CGPA	475000	Graduate Trainee

IT SECTOR ALLOWING A1 (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Directi	NO CGPA		
Oracle	7	2200000	Member Tech. Staff/Applications Developer
Arcesium	7	2950000	Member Technical and Intern
Crowdfire	6	2000000	Software Engineer
Smartprix	5	1500000	Software Developer
Schneider	6	1100000	Graduate Engineer Trainee - IPO
Wipro	7	900000	Project Engineer

CGI	6	680000	Associate Software Engineer - Technology

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Goldman Sachs	All BE - 0	3000000	Analyst - Stats
DIRECT I	No CGPA	2682709	Platform engineer, Application engineer
Paytm	6.5	1900000	Software Engineer
FICO	6	1300000	Software Engineering – Engineer I
SAP Labs	6.9	1450000	Development
Grey Orange	NO CGPA	1400000	Software Developer
HSBC	5.8	700000	Trainee Software Engineer Profile II
TCG	6.5	1200000	Consultant
Wipro	Circuit-7 Non Circuit -8	900000	Project Engineer-Domains includes Digital, Analytics.
Open World Money	NA	700000	Software Developer
Zemoso	6	739000	Software Engineer
Bank Of America	6	725000	Sr. Tech Associate
Mond Technologies	NO CGPA	500000	Software Engineer

ANALYTICS COMPANIES ALLOWING A1 (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Affine Analytics	6.0	600000	Business Analyst

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Latent View	NO CGPA	460000	Analyst
Goldratt Consulting	NO CGPA	700000	analyst
FN Mathlogic	NO CGPA	600000	Analyst
Sokrati	NO CGPA	460000	Business Analyst - Digital Marketing

ICF	NO CGPA	600000	Research Assistant

BUSINESS AND FINANCE COMPANIES ALLOWING A1 (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Flow Traders	7	S$85056	Junior Trader
ICICI	0	1400000	Management Trainee
Axis Bank	6	1400000	Manager - Business Intelligence Unit
Futures First	NO CGPA	920000	Market Analyst

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Futures First	NO CGPA	920000	Market Analyst

CONSULTANCY COMPANIES ALLOWING A1 (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Microsoft SMSG	7	1750000	Tech MACH - SMSG
Boston Consulting Group	NO CGPA	1600000	Associate in management consulting
ZS Associates	7	808000	Associate
Eccela Consulting	6	750000	Analyst
O 9 Solutions	6	660000	Consultant

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Amazon Area Manager	NO CGPA	1750000	FC Area Manager
Indus Insights	NO CGPA	1000000	Associate Consultant
ZS Associates	7	808000	Decision Analytics Associate/ Business Operations Associate/ Technology Analyst

Searce	6	820000	Cloud Solutions Analyst , Business Process Improvement Analyst , Cloud Consultant - Trainee
Capgemini	5.9	800000	Associate Consultant
Novartis	NO CGPA	775000	Associate analyst
Tiger Analytics	NO CGPA	750000	Analyst
United Health Group	6	718000	Business Analyst
Fractal Analytics	7	600000	Consultant
EXL	6.5	600000	Business Analyst - Decision Analytics
Orbees	6	500000	Associate Consultant
Manthan Advisors	5.5	700000	Business Analyst
Cetas	6.5	500000	Junior Analyst
Tesco	6.5	1722957	Associate Software Development Engineer

OTHER COMPANIES

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
RAO IIT	6	700000	Trainee Faculty (Physics , Chemistry and Maths)

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Vidhya Sagar Classes	NO CGPA	600000	Trainee Faculty
Tata Trust	NO CGPA	720000	Zila Swachh Bharat Prerak

CIVIL ENGINEERING

CORE- CIVIL AND MANUFACTURING COMPANIES

Semester 1

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Vedanta	6	800000	Graduate Engineer Trainee
L & T ECC	6	585000	
Hyundai Motors	6	600000/650000	GET / PGET
Ashoka Buildcon	7.5	500000 (M.E)	PGET
LEA Associates	8	510000 (M.E)	Deputy Engineer
Thornton Tomasetti	8.5	575000(ME)	Engineer
JW Consultants	8	350000 (ME)	Design Engineer

Semester 2

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Birla Century	6	600000	Graduate Engineer Trainee (GET)
HPCL	6	12130000	Officer
L & T ECC	NO CGPA	585000	GET

IT SECTOR COMPANIES ALLOWING A2 (M.E. not eligible)

Semester 1

NAME	CG CUTOFF	CDC OFFERED	JOB PROFILE
Oracle	7	2200000	Member Tech. Staff/ Applications Developer
Arcesium	7	2950000	Member Technical and Intern
Crowdfire	6	2000000	Software Engineer
Smartprix	5	1500000	Software Developer
Schneider	6	1100000	Graduate Engineer Trainee - IPO
Wipro	7	900000	Project Engineer
CGI	6	680000	Associate Software

			Engineer - Technology

Semester 2

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Grey Orange	NO CGPA	1400000	Software Developer
HSBC	5.8	700000	Trainee Software Engineer Profile II
Nagarro	5.8	600000	Trainee, Technology
FICO	6	1300000	Software Engineering – Engineer I
Bank Of America	6	725000	Sr. Tech Associate
Paytm	6.5	1900000	Software Engineer
TCG	6.5	1200000	Consultant
SAP Labs	6.9	1450000	Development
Zemoso	NO CGPA	739000	Software Engineer
Goldman Sachs	0	3000000	Analyst - Stats
Wipro	CIRCUIT-7 NON CIRCUIT-8	900000	Project Engineer- Domains includes Digital, Analytics.
Open World Money	NO CGPA	700000	Software Developer
DIRECT I	NO CGPA	2682709	Platform engineer, Application engineer
Mond Technologies		500000	Software Engineer

ANALYTICS COMPANIES ALLOWING A2 (M.E. not eligible)

Semester 1

NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Affine Analytics	6.0	600000	Business Analyst

Semester 2

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Latent View	NO CGPA	450000	Analyst
FN Mathlogic	NO CGPA	600000	Analyst

Sokrati	NO CGPA	460000	Business Analyst
Goldratt Consulting	NO CGPA	700000	Analyst
ICF	NO CGPA	600000	Research Assistant

BANKING AND FINANCE COMPANIES ALLOWING A2 (M.E. not eligible)

Semester 1

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
FLOW TRADERS	7	S$85056	Junior trader
ICICI	0	1400000	Management Trainee
Futures First	NO CGPA	920000	Market Analyst
Axis Bank	6	1400000	Manager- Business Intelligence Unit

Semester 2

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Futures First	NO CGPA	920000	Market Analyst

CONSULTANCY COMPANIES ALLOWING A2 (M.E. not eligible)

Semester 1

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
ZS Associates	7	808000	Associate
Eccela Consulting	6	750000	Analyst
Boston Consulting Group	NO CGPA	1600000	Associate in management consulting
O 9 Solutions	6	660000	Consultant

Semester-2

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Manthan Advisors	5.5	700000	Business Analyst

Searce	6	820000	Cloud Solutions Analyst , Business Process Improvement Analyst , Cloud Consultant - Trainee
Capgemini	5.9	800000	Associate Consultant
Novartis		775000	Associate analyst
Orbees	6	500000	Associate Consultant
ZS Associates	7	808000	Decision Analytics Associate/ Business Operations Associate/ Technology Analyst
Cetas	6.5	500000	Junior Analyst
Fractal Analytics	7	600000	Consultant
Amazon Area Manager	NO CGPA	1750000	FC Area Manager
Indus Insights	NO CGPA	1000000	Associate Consultant
Tiger Analytics	NO CGPA	750000	Analyst
United Health Group	NO CGPA	718000	Business Analyst
EXL	6.5	600000	Business Analyst - Decision Analytics
Tesco	6.5	1722957	Associate Software Development Engineer

OTHER COMPANIES

Semester 1

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
RAO IIT	6	700000	Trainee Faculty (Physics , Chemistry and Maths)

Semester 2

NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Rao IIT	6	700000	Trainee Faculty (Physics,Chemistry & Mathematics)
Avanti	NO CGPA	400000	Program Associate - Operations
Vidhya Sagar Classes	NO CGPA	600000	Trainee Faculty

| Tata Trust | NO CGPA | 720000 | Zila Swachh Bharat Prerak |

B.E. & M.E. CIRCUIT BRANCHES

CORE - ELECTRONICS

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Texas Instruments	14.5/1607500 (M.E)	7	Analog Engineer, Digital Engineer, Software Engineer
Qualcomm	1400000/1600000 M.E	7	Associate Engineer , Engineer
ROHM Semiconductors	800000	0	Trainee/Junior Engineer
Johnson Controls	750000	6	Graduate Engineering Trainee (for undergraduate students) and Management Trainee (for M Tech students)
Infosys VLSI	600000	No CGPA	Technology Analyst
Intel	1416305 (ME)	7.5	Component Design Engineer
Cypress Semiconductors	1092976 (ME)	8	Electrical Design Engineer

Semester 2

COMPANY	CTC	CGPA CUTOFF	JOB PROFILE
QUALCOMM	1400000	7	Communication Engineer
Mathworks	1000000	No CGPA	Application Support Engineer @ Engineering Development Group
Tata Communications Lim	1000000	6.5	Assistant Manager
Panasonic	800000	6	G.E.T.

IT COMPANIES ALLOWING A3/A8/ME

Semester I

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
CDOT	1027000	Toppers only	Research Engineer
DE Shaw	2925000	7	
Directi		No CGPA	
Amazon	2700000	7	Software Development Engineer
Oracle	2200000	7	Member Tech. Staff/ Applications Developer
Arcesium	2950000	7	Member Technical and Intern
Paypal	2510000	7	Software Engineer
Crowdfire	2000000	6	Software Engineer
AppDynamics	2370000	7	Software Engineer I
Tesco	1722957	6.5	Associate Software Development Engineer
Infosys	1700000	6	Specialist Pragrammer - Expert Track
Aurigo		6	
Cisco		7	
Software Engineer (UG)(cisco)	1437333	7	Software Engineer - Engineering
Software Engineer (PG)(cisco)	1600000	7	Software Engineer - Engineering
Network Engineer (UG)	1437333	7	Network Engineer - Advanced Services
Network Engineer (PG)(cisco)	1600000	7	Network Engineer - Advanced Services
Qualcomm	1400000/1600000	7	Associate Engineer , Engineer
Smartprix	1500000	5	Software Developer

Schneider	1100000	6	Graduate Engineer Trainee - IPO
HPE	1350000	6	Senior R&D Engineer
JPMC	1400000	6	Application Developer
Mypat	1214123	6	Software Engineer
Wipro	900000	7	Project Engineer
CGI	680000	6	Associate Software Engineer - Technology
Netapp	1846309	7	Member Technical Staff

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Goldman Sachs	3000000	0	Analyst - Stats
AMAZON	2700000	A7-No CG A3,A8- 6.5	Software Development Engineer
DIRECT I	2682709	No CGPA	Platform engineer, Application engineer
Samsung Banglore	2000000	No CGPA(7)	Software Engineer
Infosys	1700000	No CGPA	Specialist Programmer
VM Ware	2000000	7	Member of Technical Staff
Samsung NOIDA	1900000	7	Engineer
Paytm	1900000	6.5	Software Engineer
Samsung Delhi	1900000	7	Engineer
FICO	1300000	6	Software Engineering – Engineer I
SAP Labs	1450000	6.9	Development
Gwynniebee	1800000	NO CGPA	Gwynniebee India Pvt Ltd
Grey Orange	1400000	NO CGPA	Software Developer
HSBC	700000	5.8	Trainee Software Engineer Profile II
TCG	1200000	6.5	Consultant

Synopsys	1200000	7.5	R&D Engineer
Play Simple	1500000	6.5	Software Engineer
Wipro	900000	Circuit-7 Non Circuit -8	Project Engineer-Domains includes Digital, Analytics.
DBS	1000000	NO CGPA	Analyst
Open World Money	700000	NO CGPA	Software Developer
Zemoso	739000	5.5 A7 6 ALL	Software Engineer
Bank Of America	725000	6	Sr. Tech Associate
Nagarro	600000	5.8	Trainee, Technology
Interview Bit	800000	NO CGPA	Business Operations
Mond Technologies	500000	NO CGPA	Software Engineer

ANALYTICS COMPANIES ALLOWING B.E. CKT (A3/A8) (M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Aurigo	1000000	6	Business Analyst
Affine Analytics	600000	6	Business Analyst

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Latent View	450000	NO CGPA	Analyst
FN Mathlogic	600000	NO CGPA	Analyst
Sokrati	460000	NO CGPA	Business Analyst - Digital Marketing
Grand View Research		NO CGPA	Analyst - Life Sciences & Healthcare Sector Research
Goldratt Consulting	700000	NO CGPA	analyst
ICF	600000	NO CGPA	Research Assistant

BANKING AND FINANCE COMPANIES ALLOWING B.E. CKT (A3/A8)
(M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
FLOW TRADERS	S$85056	7	Junior Trader
ICICI	1400000	7	Management Trainee
Futures First	920000	No CGPA	Market Analyst
Axis Bank	1400000	6	Manager - Business Intelligence Unit

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Futures First	920000	NO CGPA	Market Analyst

CONSULTANCY COMPANIES ALLOWING B.E. CKT (A3/A8) (M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Microsoft SMSG	1750000	7	Tech MACH - SMSG
ZS Associates	808000	7	Associate
Eccela Consulting	750000	6	Analyst
Boston Consulting Group	1600000	No CGPA	Associate in management consulting
iRunway	800000	6	Associate - Intellectual property
O 9 Solutions	660000	6	Consultant

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Amazon Area Manager	1750000	NO CGPA, Only BE	FC Area Manager
Indus Insights	1000000	NO CGPA	Associate Consultant
ZS Associates	808000	7	Decision Analytics Associate/ Business Operations Associate/ Technology Analyst
Searce	820000	6	Cloud Solutions Analyst , Business Process

			Improvement Analyst , Cloud Consultant - Trainee
Capgemini	800000	5.9	Associate Consultant
Tiger Analytics	750000	NO CGPA	Analyst
United Health Group	718000	NO CGPA	Buiness Analyst
Fractal Analytics	600000	7	Consultant
EXL	600000	6.5	Business Analyst - Decision Analytics
PWC	550000	6	Consultant - Teachnology Consulting
Orbees	500000	6	Associate Consultant
Manthan Advisors	700000	5.5	Business Analyst
Cetas	500000	6.5	Junior Analyst
Tesco	1722957	6.5	Associate Software Development Engineer

MANUFACTURING COMPANIES ALLOWING B.E. CKT (A3/A8) (M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Schlumberger	3200000	6	Field Engineer Trainee
Nestle	1050000	7	Technical Management - Trainee
Johnson Controls	750000	6	Graduate Engineering Trainee (for undergraduate students) and Management Trainee (for M Tech students)
Vedanta	800000	6	Graduate Engineer Trainee
L & T ECC	585000	6	

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Hindalco	660000	6.5	Graduate Engineer Trainee
L & T ECC	585000	NO CGPA	GET
Birla Century	600000	6	Graduate Engineer Trainee (GET)
HPCL	1213000	6	Officer
OTIS	650000	NO CGPA	Graduate Engineer Trainee
Cairn India	725000	NO CGPA	Graduate Trainee

OTHER COMPANIES

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
RAO IIT	700000	6	Trainee Faculty (Physics , Chemisty and Maths)

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Rao IIT	700000	6	Trainee Faculty (Physics,Chemistry & Mathematics)
Avanti	400000	NO CGPA	Program Associate - Operations
Vidhya Sagar Classes	600000	NO CGPA	Trainee Faculty
Tata Trust	720000	NO CGPA	Zila Swachh Bharat Prerak

MECHANICAL AND MANUFACTURING

CORE B.E. - MANUFACTURING SECTOR

Semester 1

COMPANY	CTC	CGPA CUTOFF	JOB PROFILE
Nestle	1050000	7	Technical Management - Trainee
Bajaj Auto	820000	7	Graduate Trainee Engineer

Vedanta	800000	6	Graduate Engineer Trainee
Tata Motors	630000	6	Graduate Engineer Trainee (GET)
Hyundai Motors	600000/650000	6	GET / PGET

Semester 2

COMPANY	CTC	CGPA CUTOFF	JOB PROFILE
Birla Century	600000	6	Graduate Engineer Trainee (GET)
HPCL	1213000	6	Officer
Pfizer	650000	6	Technical Professional Development Program
Hindalco	660000	6.5	Graduate Engineer Trainee
OTIS	650000	NO CGPA	Graduate Engineer Trainee
Cairn India	725000	NO CGPA	Graduate Trainee
Shriram Pistons	450000	NO CGPA	Graduate Engineer Trainee

CORE M.E. - MECHANICAL, DESIGN AND MANUFACTURING

Semester 1

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Vedanta	6	800000	Grad. Engineer Trainee
Hyundai Motors	6	600000/650000	GET / PGET
GE Power	7	975000 (M.E.)	Edison Engineer
Atkins	7	700000 (M.E.)	Graduate Engineer
Hero MotoCorp	7	905000 (M.E.)	PGET
IFB	8	450000 (M.E.)	PGET
Shri Ram Pistons	6	500000 (M.E.)	PGET
SKF	6	590000 (M.E.)	Management Trainee
L&T	6.5	538000 (M.E.)	PGET

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Hindalco	6.5	660000	Grad. Engineer Trainee
HPCL	6	1213000	Officer
Pfizer	6	650000	Tech. Prof. Development Program (TPDP)

Cairn India	NO CGPA	725000	Graduate Trainee

IT COMPANIES ALLOWING A4/AB (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Arcesium	7	2950000	Member Technical and Intern
Directi	No CGPA Cutoff	1450000	Application Engineers
Directi	No CGPA Cutoff	2700000	Platform Engineer
Oracle	7	2200000	Applications Developer - Global Business Units
Oracle	7	2200000	Server Tech
Crowdfire	6	2000000	Software Engineer
Smartprix	5	1500000	Software Developer
Schneider	6	1100000	Graduate Engineer Trainee - IPO
Wipro	7	900000	Project Engineer
CGI	6	680000	Associate Software Engineer - Technology

Semester 2

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Grey Orange	NO CGPA	1400000	Software Developer
HSBC	5.8	700000	Trainee Software Engineer Profile II
Nagarro	5.8	600000	Trainee, Technology
FICO	6	1300000	Software Engineering – Engineer I
Bank Of America	6	725000	Sr. Tech Associate
Paytm	6.5	1900000	Software Engineer
TCG	6.5	1200000	Consultant
SAP Labs	6.9	1450000	Development
Zemoso	6	739000	Software Engineer
Goldman Sachs	0	3000000	Analyst - Stats

Wipro	8	900000	Project Engineer-Domains includes Digital, Analytics.
Open World Money	NO CGPA	700000	Software Developer
DIRECT I	No CGPA	2682709	Platform engineer, Application engineer
Mond Technologies	NO CGPA	500000	Software Engineer

ANALAYTICS COMPANIES ALLOWING A4/AB (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Affine Analytics	6.0	6,00,000	Business Analyst

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Latent View	NO CGPA	450000	Analyst
Goldratt Consulting	NO CGPA	700000	analyst
FN Mathlogic	NO CGPA	600000	Analyst
Sokrati	NO CGPA	460000	Business Analyst - Digital Marketing
ICF	NO CGPA	600000	Research Assistant

BANKING AND FINANCE COMPANIES ALLOWING A4/AB (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Flow Traders	7	$85056	Junior Trader

ICICI	0	1400000	Management Trainee
Axis Bank	6	1400000	Manager - Business Intelligence Unit
Futures First	No CGPA	920000	Market Analyst

Semester 2

COMPANY NAME	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Futures First	NO CGPA	920000	Market Analyst

CHEMICAL COMPANIES ALLOWING A4/AB (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Exxon Mobil	7	880000	Global Planning Analyst / Sales advisor
Schlumberger	6	3200000	Field Engineer Trainee

CONSULTANCY COMPANIES ALLOWING A4/AB (M.E. not eligible)

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Microsoft SMSG	7	1750000	Tech MACH - SMSG
Boston Consulting Group	No CGPA	1600000	Associate in management consulting
ZS Associates	7	808000	Associate
Eccela Consulting	6	750000	Analyst
O 9 Solutions	6	660000	Consultant

Semester 2

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
Manthan Advisors	5.5	700000	Business Analyst
Searce	6	820000	Cloud Solutions Analyst , Business Process Improvement Analyst , Cloud Consultant - Trainee
Capgemini	5.9	800000	Associate Consultant
PWC	6	550000	Consultant - Teachnology

			Consulting
Orbees	6	500000	Associate Consultant
ZS Associates	7	808000	Decision Analytics Associate/ Business Operations Associate/ Technology Analyst
Cetas	6.5	500000	Junior Analyst
Fractal Analytics	7	600000	Consultant
Amazon Area Manager	No CGPA cutoff	1750000	FC Area Manager
Indus Insights	NO CGPA	1000000	Associate Consultant
Novartis	NO CGPA	775000	Associate analyst
Tiger Analytics	NO CGPA	750000	Analyst
United Health Group	NO CGPA	718000	Buiness Analyst
EXL	6.5	600000	Business Analyst - Decision Analytics
Tesco	6.5	1722957	Associate Software Development Engineer

OTHER COMPANIES

Semester 1

COMPANY NAME	CG CUT OFF	CTC OFFERED	JOB PROFILE
RAO IIT	6	700000	Trainee Faculty (Physics , Chemisty and Maths)

Semester 2

COMPANY	CTC	CGPA CUTOFF	JOB PROFILE
Rao IIT	700000	6	Trainee Faculty (Physics,Chemistry & Mathematics)
Avanti	400000	NO CGPA	Program Associate - Operations
Vidhya Sagar Classes	600000	NO CGPA	Trainee Faculty
Tata Trust	660000	NO CGPA	Zila Swachh Bharat Prerak

B.E./ M.E COMPUTER SCIENCE AND M.E. SOFTWARE SYSTEMS

IT SECTOR

Semester 1

COMPANY	CTC	CGPA CUTOFF	JOB PROFILE
Nutanix	3500000	7	Member of Technical Staff
Microsoft IDC	2200000	7	Software Engineer
Amazon	2700000	7	Software Development Engineer
Directi	1450000	No CGPA	Application Engineer
Directi	2700000	No CGPA	Platform Engineer
Oracle	2200000	7	Applications Developer - Global Business Units
Oracle	2950000	7	Member Technical and

			Intern
Adobe	2050000	7	Member of Technical Staff
Paypal	2510000	7	Software Engineer
Crowdfire	2000000	6	Software Engineer
AppDynamics	2370000	7	Software Engineer I
Tesco	1722957	6.5	Associate Software Development Engineer
Myntra	2100000	6	Software Engineer - Technology
Infosys	1700000	6	Specialist Pragrammer - Expert Track
Aurigo	1800000	6	Member Technical Staff - I
Cisco	1437333	7	Software Engineer - Engineering(UG)
Cisco	1600000	7	Software Engineer - Engineering(PG)
Cisco	1437333	7	Network Engineer - Advanced Services(UG)
Cisco	1600000	7	Network Engineer - Advanced Services(PG)
Edgeverve	1800000	7	Member of Technical Staff
Qualcomm	1400000/1600000	7	Associate Engineer , Engineer
Smartprix	1500000	5	Software Developer
Schneider	1100000	6	Graduate Engineer Trainee - IPO
HPE	1350000	6	Senior R&D Engineer
JPMC	1400000	6	Application Developer
Mypat	1214123	6	Software Engineer
Wipro	900000	7	Project Engineer
CGI	680000	6	Associate Software Engineer - Technology

Indiamart	720000	6	System Emgineer
App Orbit	1000000	6	Internship and Associate - Software Engineer
Shaadi.Com	900000	6	Trainee - Technology
Dell	1100000	6	
Naggaro	500000	6	
CDOT	1050000 (M.E.).	7	Research Engineer
Netapp	1846309 (ME)	7.5	Member (Technical Staff)
Seagate	1050000 (ME)	6	Cloud Storage and Systems Engineer

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Goldman Sachs	3000000	0	Analyst - Stats
AMAZON	2700000	NO CGPA	Software Development Engineer
DIRECT I	2682709	NO CGPA	Platform engineer, Application engineer
Samsung Banglore	2000000	NO CGPA	Software Engineer
Edgeverve	1800000	7	Member of Technical Staff
Infosys	1700000		Specialist Programmer
VM Ware	2000000	7	Member of Technical Staff
Samsung NOIDA	1900000	7	Engineer
Paytm	1900000	6.5	Software Engineer
Samsung Delhi	1900000	7	Engineer

Times Internet	1750000	NO CGPA	Software Developer
FICO	1300000	6	Software Engineering – Engineer I
SAP Labs	1450000	6.9	Development
Gwynniebee	1800000	0	Gwynniebee India Pvt Ltd
Grey Orange	1400000	0	Software Developer
HSBC	700000	5.8	Trainee Software Engineer Profile II
TCG	1200000	6.5	Consultant
Synopsys	1200000	7.5	R&D Engineer
Play Simple	1500000	6.5	Software Engineer
Wipro	900000	8	Project Engineer-Domains includes Digital, Analytics.
DBS	1000000	NO CGPA	Analyst
Open World Money	700000	NA	Software Developer
Zemoso	739000	5.5	Software Engineer
Bank Of America	725000	6	Sr. Tech Associate
Nagarro	600000	5.8	Trainee, Technology
Mond Technologies	500000	NO CGPA	Software Engineer

ANALYTICS COMPANIES ALLOWING A7 (M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Affine Analytics	600000	6	Business Analyst

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Latent View	450000	NO CGPA	Analyst
FN Mathlogic	600000	NO CGPA	Analyst
Sokrati	460000	NO CGPA	Business Analyst - Digital Marketing
Grand View Research		NO CGPA	Analyst - Life Sciences & Healthcare Sector

			Research
Goldratt Consulting	700000	NO CGPA	analyst
ICF	600000	NO CGPA	Research Assistant

BANKING AND FINANCE COMPANIES ALLOWING A7 (M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
FLOW TRADERS	S$85056	7	Junior Trader
ICICI	1400000	7	Management Trainee
Futures First	920000	No CGPA	Market Analyst
Axis Bank	1400000	6	Manager - Business Intelligence Unit

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Futures First	920000	NO CGPA	Market Analyst

CONSULTANCY COMPANIES ALLOWING A7 (M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Microsoft SMSG	1750000	7	Tech MACH - SMSG
ZS Associates	808000	7	Associate
Eccela Consulting	750000	6	Analyst
Boston Consulting Group	1600000	No CGPA	Associate in management consulting
O 9 Solutions	660000	6	Consultant

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Amazon Area Manager	1750000	NO CGPA	FC Area Manager
Indus Insights	1000000	NO CGPA	Associate Consultant
ZS Associates	808000	7	Decision Analytics Associate/ Business

			Operations Associate/ Technology Analyst
Searce	820000	6	Cloud Solutions Analyst , Business Process Improvement Analyst , Cloud Consultant - Trainee
Capgemini	800000	5.9	Associate Consultant
Tiger Analytics	750000	NO CGPA	Analyst
United Health Group	718000	NO CGPA	Buiness Analyst
Fractal Analytics	600000	7	Consultant
EXL	600000	6.5	Business Analyst - Decision Analytics
PWC	550000	6	Consultant - Teachnology Consulting
Orbees	500000	6	Associate Consultant
Manthan Advisors	700000	5.5	Business Analyst
Cetas	500000	6.5	Junior Analyst

MANUFACTURING COMPANIES ALLOWING A7 (M.E. not eligible)

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Hyundai Motors	600000/650000	6	GET / PGET
Johnson Controls	750000	6	Graduate Engineering Trainee (for undergraduate students) and Management Trainee (for M Tech students)

ELECTRONICS COMPANIES ALLOWING A7/M.E.

Semester 1

Johnson Controls	750000	6	Graduate Engineering Trainee (for undergraduate students) and Management Trainee (for M Tech students)

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
QUALCOMM	1400000	7	Communication Engineer

BIOPHARMACEUTICAL COMPANIES ALLOWING A7/M.E.

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
IMS Health	550000	6	Analyst,IND

OTHER COMPANIES

Semester 1

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
RAO IIT	700000	6	Trainee Faculty (Physics , Chemisty and Maths)

Semester 2

NAME	CTC OFFERED	CG CUT-OFF	JOB PROFILE
Rao IIT	700000	6	Trainee Faculty (Physics,Chemistry & Mathematics)
Avanti	400000	NO CGPA	Program Associate - Operations
Vidhya Sagar Classes	600000	NO CGPA	Trainee Faculty
Tata Trust	720000	NO CGPA	Zila Swachh Bharat Prerak

MBA

NAME	SECTOR	CG CUT-OFF	CTC OFFERED	JOB PROFILE
Tata Teleservices	Telecom	6	750000	Management Trainee
KPMG Global Services	Consulting	6	770000	Business Associate
Tata Consultancy Services	IT	6	609000	Management Trainee
IndiaMart	E-Commerce	6.5	600000	Assistant Product Manager
Infiniti Research	Marketing	6	626000	Assistant Product Manager
M-Supply	E-Commerce	7	600000	Senior Executive - Business Development
Cognizant Technology Solutions	IT	NO CGPA	1400000	Senior Business Development Analyst - Cognizant Infrastructure Services
Janalakshmi Financial Services	Banking	5	650000	Management Trainee
Global Data Research Centre	Research	6	600000	Analyst
WNS Global Services	Business Process	6	700000	Management Trainee - Finance
Time Inc	Media and Advertising	6.5	580000	Analyst - Operations
BrownTape	E-Commerce	6	600000	Account Manager/Category Manager - Operations and Business
Gartner Consulting	IT	NO CGPA	650000	Research Consultant

JOB DESCRIPTIONS

MBA

SEMESTER1

Cognizant
- You must support pre-sales efforts of the Business Development Team (includes Proposal Writing and related Collaterals).
- Enable project team to understand functional requirements.
- Assist in solution development and articulation based on the scope and problem statement (Request for Proposals (RFPs)). Support building the domain capability.
- Coordinate and support client visits.
- Should own stages of Pre-sales cycle (e.g. Request for Information (RFI), Lead Generation, 'Go-to-Market' for geographies / industry segments.
- Gather and report industry information (e.g. Know Your Customer (KYC), Competitor Intelligence, Market Trends etc.).
- Coordinate between stakeholders on Pre-sales activities (e.g. Request for information (RFI), Request for proposal (RFP), collaterals, client visits).
- Contribute to development of solutions for Pre-sales.
- Ability to learn and contribute across different Functional areas (e.g. Software development lifecycle (SDLC), Domain etc.).
- Manage sections of Deal responses (e.g. pricing and estimation, references, case studies etc.).
- Analyse and report industry information (e.g. Know your customer (KYC), competitor intelligence, market trends etc.).
- Learn and contribute across different Functional areas (e.g. Software development lifecycle (SDLC), Domain etc.). Support Domain capability building activities.
- Provide functional expertise to projects. Capture project's capabilities to highlight the Unique Selling Proposition (USP) of Cognizant solutions.

Gartner
- You would required to assist in the delivery of small to medium-sized engagements, contributing to key sections of small to medium-sized engagement proposals.
- Develop and document issues and recommendations using independent judgment and guidance from senior team members concerning engagement areas being reviewed.
- Participate in interviews with client management and key stakeholders to assist in the capturing of client business conditions, risks and controls (i.e., Preparation and completion of interview notes).
- Assist in the development of comprehensive cost / benefits analysis and preparation of client business cases for

technology investments as well as in coordinating and communicating the results of engagements via written reports and presentations. Maintain a research consultant level expertise and currency in industry leading information management technologies.

- Contribute in the drafting of engagement reports and presenting drafts to your manager for review and approval.

Indiamart

- You will be required to create a product vision, maintaining a prioritized feature backlog and roadmap, and creating internal buy-in.
- Working with the self owned development team to ensure requirements are clear and rational, making trade-offs as needed, and delivering a finished product that achieves its goals, on schedule.
- Should proactively identify and resolve strategic issues and risks that may impact the team's ability to meet goals.
- Define and scope projects by working closely with business customers to understand their needs and priorities,along with internal and competitive information into clear, prioritized requirements.
- Manage and deliver projects with the highest levels of performance, reliability, usability and customer delight.
- Identify and prioritize projects with an understanding of tradeoffs and impact.
- Will be required to be technical enough to understand pseudo code, interpret algorithms, run simple DB queries to generate reports, analyze data/data and interpret to facilitate decision-making.

Infinity Research

- About CORE (Centre Of Research Excellence): CORE is a team of experts who have in-depth research knowledge and carry the responsibility of nurturing and evolving the research capability of the organization. Each of these team members have the ability to excel and execute complex research projects across different industries in short span of time. Different kind of projects will be executed by this team, such as – Market Intelligence, Sourcing Intelligence, Customer Intelligence, Industry & Company Benchmarking, Market Entry Studies, Media Monitoring, etc. For executing these projects, various research methodologies will be used by the team, such as – secondary & primary research, database research, data modelling, quantitative & qualitative data analysis, etc.
- You are expected to perform extensive and in-depth secondary and primary research
- Develop good understanding of any market, industry and technology
- Perform in-depth analysis to evaluate market size, forecast and market shares
- Perform qualitative and quantitative data analysis
- Writing detailed research reports in word and PowerPoint formats
- Working in team and strictly adhering to deadlines
- Work towards developing excellent research reports and insights
- You should have Passion for doing research
- You should be Smart and Hard worker and have Strong commitment to deadlines
- You should display Pro-activeness in taking up new challenges
- You should be highly organized with an attention to detail
- You should possess strong analytical skills, excellent verbal and written communication skills
- Also, preferable to have a strong academic track record (60% marks minimum)

Janalakshmi Financial Services

- Assistant Manager - Customer Relationship Executive
- Handling walk in customers, providing service quality, daily coordination with head offices, Complaint resolution within TAT, Daily CIBIL Logins on step by step complaints and queries of new customer / existing customers. Cold

- calls, generating new customer leads, cross selling to existing customers, cross selling to group customer
- Complaint resolution within TAT, Daily CIBIL Logins on step by step complaints and queries of new customer / existing customers. Forming of DSRs from RM
➢ Assistant Manager - Field Auditor
- Completion of audits as per the scheduled plan and for the quarter.
- Completion of planned & Critical 25% allocated pre-audit exercise as per plan (Cumulative) vis-à-vis number of completed audits as per plan (Cumulative)
- Number of qualitative reports submitted on time for review and publishing at Audit Head Office
- Quality of interaction with Customers and Auditee in extracting data /information required for smooth completion of audit. Proactive flagging of process likely to result in fraud and revenue loss. Concluding the audits with appropriate and conclusive discussion with the Auditee's to ensure no disputes on the audit scores

KPMG

- You are required to effectively contribute to research assignments – either as part of an ongoing client engagement, or as part of business development efforts conducted by the entity
- Support the Project lead to engage with clients, interpret their requirements, and manage the communication flow throughout
- Execute secondary research, under the guidance of Project Lead on: Company: business model, segments, revenue model, strategy, issues / challenges, M&A history, competitive positioning, organization structure, key management, recent developments, SWOT, etc.
- Market: industry value chain, size and growth outlook, trends and drivers, growth inhibitors and challenges, competitive landscape, Porter's / PESTLE analysis, etc.
- Financials: broad analysis of income statement, balance sheet, cash flows, ratios, segment performance, etc
- Competitors: comparative performance of companies on financial and operational KPIs, relative strengths and weaknesses, etc.
- Contribute to the delivery and presentation of client deliverables (MS PowerPoint, MS Excel, MS Word) – prepare client ready presentations that are well structured, logical and clear to understand
- Articulate findings in a clear concise manner and grammatically correct business English (both written and verbal)
- Work collaboratively with onshore KPMG teams in the development of and delivery of presentations and key findings

Msupply

- You need to define application problem by conferring with Suppliers/Manufacturers and Vendors; evaluating procedures and processes.
- Develop solution by preparing and evaluating alternative workflow solutions.
- Control solution by establishing specifications; coordinating production with programmers.
- Validate results by testing programs.
- Ensure operation by training, client personnel, providing support.
- Provides reference by writing documentation.
- Updates job knowledge by participating in educational opportunities; reading professional publications; maintaining personal networks; participating in professional organizations.
- Accomplishes information systems and organization mission by completing related results as needed

Rao IIT

- You should have excellent communication skills, passion for work and ability to develop & maintain effective working relationships.
- You must opt for your subject of interest (Physics /Chemistry/Mathematics).
- Those who opt for Chemistry Faculty must also specify Organic/ Inorganic/ Physical/ All as their area of expertise.
- You Shall be responsible for effectively delivering the curriculum as per the syllabus for JEE (Main + Advanced), Medical Entrance Examinations (AIIMS/AIPMT), BITSAT, MHT-CET, Formal Education (XI, XII, SAT Subject Tests), Formal School Education (VIII, IX, X + NSEJS, NTSE, Foundation for Competitive & Scholastic KVPY & Senior Olympiads). Shall be responsible for the overall performance & improvement of students. Must participate and contribute in all the events, activities and initiatives organized by the management/head office.

TCS MBA
- Business Analyst (For Marketing / Finance / Operations / IT and Systems specializations)
- Identify, analyze, and interpret trends or patterns in the business environment and generate new business ideas for the users
- Interact with users for understanding their business needs and gathering requirement.
- Analyze the requirement and its impact on other systems and the business
- Analyze the feasibility of a project through Cost/benefit analysis and assist management in taking decision.
- Use data analytics to identify opportunities / areas of improvements and suggesting the same to the project team
- Support internal and external audits
- Design and Implement roadmap for existing/new projects.
- Develop Business cases to assist decision making.
- Plan testing and monitoring the entire process
- Analyze the cause of defects using Causal Analysis and solutions to avoid such defects.
- Analytics on expenses and budgeting for expenses
- Provide consulting / solutions to customers
- Design and conduct functional testing
- Pre-Sales and Marketing (For Marketing specialization)
- Provide pre sales support to the sales team by effectively presenting, communicating and demonstrating the TCS's VALUE to customers from the perspective of use of technology
- Owning and responding to detailed RFI/RFPs
- Participate in sales calls with sales representative and meeting with prospects
- Prepare and giving demonstrations when required
- Create and give technology presentations and building detailed use cases
- Establish relationship with key technical person of customers to understand the grounds for collaboration and also to understand their technical challenges
- Work with sales team to build solution value propositions, including compelling business cases to accelerate solution adoption
- Address RFPs, preparing techno commercial proposals, interact with presales team ensuring meeting customer's technical requirements
- Product marketing and research
- Define Business Processes/ Requirements for Product Enhancements
- Identify potential opportunities in respective areas meeting sales targets
- Develop hands-on, in-depth knowledge of competitive products
- Ensure clear adherence to a technical pre sales qualification process to ensure correct leveling and placement of opportunity leading to accurate quotation and excellent customer experience
- Continuous improvement and refinement of pre-sales processes and best practice strategies

- Report progress and development including progress and management against targets

Time Inc
- You would be working in the sphere of Supply Chain and would require a good understanding of the Magazine Distribution business, sales trends and the determination the number of copies that must go for print and then be distributed to the different location in US.
- You would be requiring strong logical skills and the ability to deliver accurately and on time.
- Should be excellent in Excel Basics, Macros is not important.

Tolexo
- Vendor development, Understanding of target group, assortment planning,etc. Deals, promotions and supply of products.
- Develop a joint marketing and sales plan with vendors to achieve category goals.
- Gathering market intelligence on competition and pricing of brands/products.
- Develop and maintain key seller relation.
- The same would revolve around the Supply Chain Profile which will involve Logistics, Seller Management & Process Excellence roles.

WNS
- You must have an understanding of financial market instruments and commonly used financial terms, good understanding of financial statements analysis, good written and verbal communication skills, analytical bent of mind, basic knowledge of MS packages e.g. Word, PowerPoint and Excel.
- Being part of the Credit Research Team, you must support primary analysts in integrating detailed fundamental research, maximising the effectiveness of credit research (timeliness and accuracy) .
- Should have the ability to undertake independent analysis is preferred.
- Key Deliverables & Accountabilities:
- Assist primary analyst in the effective management of portfolios through fundamental research utilising external systems and databases.
- Work closely with primary analysts, suggesting and implementing improvements to the analytical and reporting process, respecting fund manager and investment process requirements and promoting consistency across Fixed Income areas.
- Maintain open channels of communication and ensure that information flows within own team and across relevant areas; establish strong contacts internally and externally.
- Show flexibility in approach to research, and ability to adapt research to changes in market conditions / outlook.
- Continuously work towards developing personal skill set within Fixed Income fund management with particular focus on portfolio analysis, and ensure that enhancements on Bloomberg or other systems are brought to the attention of the team.

IT SECTOR

Semester 1:

Adobe
- You will need to ensure high quality in designing, developing and delivering product features
- Will need to write UML designs and well-structured object oriented code. *Need to work in highly agile Scrum based process model.
- Need to interface regularly with Product Management, Engineering Management, Architects and Quality teams to deliver features.

Amazon
- You will be responsible for design, development, delivery and support of large-scale, multi-tiered, distributed software applications and tools

App Orbit
- You must have good programming skills on python/go/C.
- Should have good knowledge and work experience in REST API implementations, JSON format handling, sessions, multi-threading etc.
- Should have a sound experience in developing scalable / distributed app.
- Should be able to handle server side/client side, RDBMS , noSQL , MySQL and rabbitmq message queues as needed.
- Should have experience in Enterprise apps and DB configuration management is a Plus.
- Should be proficient in Linux & Windows - production / development environments preferred.
- Should be experience with cloud based deployment environments like AWS, Openstack, Rackspace, Azure. Experience in Docker is a plus. Expert in Agile and Test Driven Development models.

AppDynamics
- You are the kind of engineer who has a passion to solve complex problems that enable development of enterprise grade products. You also have the following:"nCS / EE degree.
- Proficiency in a programming language such as Java or C / C++.
- Strong foundation in data structures, operating system, algorithms and a strong understanding of threads, synchronization, concurrent programming.
- Ability to collaborate effectively in a team to solve complex problems and build scalable and high performance software.
- Our products provide real-time insights into application performance, user experience and business outcomes. Complex enterprise applications often contain frustrating blind spots and mysterious, recurring problems. The AppDynamics platform provides real-time visibility into end-to-end application performance from user interface points like browser or mobile based applications to runtimes on the server side like Java Runtime Environment (JRE), Application Servers and Web Servers, C/C++, Python, NodeJS, leading relational and NoSQL databases as well as network performance between various server runtimes. AppDynamics products monitor very complex cloud based solutions that process millions of transactions per minute.

Arcesium
- You will be responsible for building next generation software used by some of the most sophisticated alternative asset managers, as well as architecting solutions to support new technical and business initiatives.

Aurigo
- You will require good communication skills.
- Good aptitude with basic understanding of web and mobile application development with HTML5, JavaScript, SQL and OOP concepts
- Will need a basic understanding of C# , .Net

Brown Tape (PG)
- Web Engineer/Developer, Full-time, office based, Location: Goa, Eligibility Criteria: MTech/Btech CGPA 6+, Specialization: Computers/IT/Electronics and communication
- We are looking for a smart technologist to be one of the pillars of our tech team in our Goa office. We want to hire someone who can self-learn fast, innovate and accelerate our product development.
- You must have
  - Great understanding of server-side engineering (databases, MVC, JS MVC and more)
  - Expertise in CakePHP and open source contributions
- Skills Required:LAMP, PHP & CakePHP, MySQL, HTML5 and CSS3, jQuery / AngularJS
- Additional good-to-have skills: Open-source contributions.

CDOT
- You will be part of the team engaged in the design, development and testing of a hardware module for C-DOT's telecom & networking product solution.
- You will have to develop an understanding of product requirements, Architecting a suitable solution after an analysis of different alternatives
- Design and/or testing of a board, including PCB design in CAD tool environment. The board would typically a microprocessor based board, with a variety of electrical and optical network interfaces, and could involve RF/DSP/ Fibre-Optical system components/network processors etc.
- Design, coding, simulation and testing of FPGA/PLD
- Testing of the design and design related procured components e.g. optical modules, amplifiers, couplers etc.
- Validation of a product/solution and ensuring its working in the customer environment
- Documentation of the design , to facilitate mass production of the design and technology transfer

CGI
- High-end programming, tooling, automation initiatives
- Members will work on high-end digital transformation projects as technical experts on latest digital technologies / tools – Hadoop, BI, RPA etc.
- Graduate Demonstrated high level of written; verbal and interpersonal communication skills
- Demonstrated customer service and team work skills with the ability to build effective working relationships with clients Ability to think analytically to solve complex problems and convert theoretical knowledge into practical solutions\nOpen to work across technologies under GTO towers
- Flexible to work in any working shifts basis CGI's requirement

Cisco
- Network Engineer(PG):
    - You will have to develop complex designs, implement Cisco's leading edge technologies worldwide and provide optimization services to the largest networks and customers in the world Consult to solve problems that cross a broad range of technologies and determine the best solutions for customers.
    - Review network requirements and propose designs to meet business needs.
    - Build and maintain relationships with a variety of customers
- Software Engineer(PG)
    - You will need to design, develop, troubleshoot and debug software programs for enhancements and new products.
    - Develop software and tools in support of design, infrastructure and technology platforms, including operating systems, compilers, routers, networks, utilities, databases and Internet-related tools.
    - Determine hardware compatibility and/or influences hardware design.
- Network Engineer(UG)
    - You will develop complex designs, implement Cisco leading edge technologies worldwide and provide optimization services to the largest networks and customers in the world.
    - Consult to solve problems that cross a broad range of technologies and determine the best solutions for customers.
    - Review network requirements and propose designs to meet business needs.
    - Build and maintain relationships with a variety of customers
- Software Engineer(UG)
    - You will design, develop, troubleshoot and debug software programs for enhancements and new products.
    - Develop software and tools in support of design, infrastructure and technology platforms, including operating systems, compilers, routers, networks, utilities, databases and Internet-related tools.
    - Determine hardware compatibility and/or influences hardware design.

CommScope Networks India Pvt Ltd
- You would be required in testing of Java/C/C++ Development and also in the testing of wireless mobile solutions

Crowdfire
- You will have to design and develop sustainable architecture for a large-scale system.
- Provide API to various platforms to build apps
- Improve the application performance at various levels.
- Good command over languages like Java, Python, and Node.js

DE Shaw
- Software Development Engineer (UG)
- Member Technical - Information Technology (UG/PG)
    - We're seeking bright, exceptional candidates for a software developer role within our product development teams based out of Hyderabad. The ideal candidate should have an outstanding academic background and superior accomplishments, along with strong programming skills, general CS knowledge, reasoning skills, and communication skills. At DESIS we build sophisticated products such as trading systems, real-time data feed infrastructure. Please note, we are open to only CS & Circuit branches that the college offers provided the students have had coursework in C/C++/Java, and data structure, and also have knowledge of object oriented programming, databases, operating systems & computer organization. The minimum CGPA required is 7 for CS branches, and 8 for non-CS branches.

Dell
- Business Intelligence Analyst (PG)
- Business Intelligence Analyst (UG)
  - Candidate should exhibit the ability to absorb and develop domain knowledge in the hardware industry (Laptop, Desktop, Server, Storage, etc.)
  - Past exposure to providing analytical solutions and exposure to key analytical tools, knowledge of SQL/SAS/Others or strong ability to conceptualize and develop tools with data analysts, past experience in High Tech industries can help.
  - Masters in Mathematics/Statistics/Economics/Business Management from a good institute preferably with an Engineering background, Good academic record

Directi
- Application Engineer:
  - You will engage in product engineering efforts at Directi and work with world class dev teams to develop game-changing, globally distributed, Web 2.0 products used by millions worldwide.
  - You will be involved in the entire lifecycle of a project, including strategy, vision, design, UX, coding, architecture, deployment etc, and will be chiefly expected to deliver clean, testable and well-designed code for the same.

- Platform Engineer:
  - You will engage in product engineering efforts and work with world class development teams to develop game-changing, globally distributed, Web 2.0 products used by millions worldwide.
  - You will be involved in the entire lifecycle of a project, including strategy, vision, design, UX, coding, architecture, deployment etc, and will be chiefly expected to deliver clean, testable and well-designed code for the same.

Edgeverve
- You will need to decompose functional requirements into product specifications.
- Work closely with the peer(s) in Architecture to understand product architecture and design and share ideas for design.
- Implement (code) features/sub-features of varying complexity.
- Review test cases for individual feature/sub-feature code units.
- Undertake unit testing and act as interface with Quality team during internal testing .
- Support Configuration Management/ Technical Documentation groups on technical/transactional issues.
- Review technical documents created by Technical Documentation & Configuration Management teams

HPE
- You will be required bring your expertise to help research, design, develop and manage various software and firmware products and solutions.
- Innovate in the area of software validation.
- Apply & bring in concepts like model based and anti-model based testing, application of genetic algorithms, grammar and heuristics based software validation for enterprise products.
- You will work with top notch engineering specialists, experts, masters and distinguished technologists to build robust, scalable, high-quality Enterprise Class products or software with world class user experience.
- You will acquire deep domain skills in areas of Enterprise Storage, Networking, Converged Systems or HP Software products.

Indiamart
- Manage web infrastructure consisting of Linux Servers, tune the servers for their roles - as Web-servers, Database servers, Application Servers, Media Servers, Load Balancers etc., ensure high availability of the Servers and Applications running on these servers, plan the capacity and ensure timely identification of additional resource requirements based on current and projected load on servers, continuously work to Speed-up the request delivery/servicing of the servers based on nature of application and requests being served, maintain backups of configuration and data, ensure servers are monitored 24x7 and timely actions are taken on any incident, provide consultancy to product/development teams on developing efficient programs
- Qualifications:B Tech + M Tech – Computer Science & Engineering, Minimum 80% Marks in X & XII
- Skill Sets / Requirements: Must be familiar with the concept of hosting websites and web-services in LINUX environment, Knowledge on web-servers in LINUX/UNIX environment, Ability to work well under pressure

Infosys
- You will work in multiple technology platforms with multiple languages (application/integration/DB, specific OS)
- Will be invloved in performance tuning, handling modularity with the objective of ensuring the highest levels of code quality within the guidelines, policies & norms of Infosys.

Instart logic (UG/PG)
- Skill Set: You need to have a deep passion for coding, and also be versatile enough to explore and solve problems across various facets of computer science, including: •Big Data Processing (MapReduce and Distributed File Systems) •Queueing, Publish/Subscribe system •Massive Graph Processing •Realtime data pipelines •Large scale Query Processing •Relational and Non Relational (NoSQL) database systems •Scalable and Fault Tolerant Serving systems •Machine learning •Virtualization, Containerization and Micro Services •Data Analytics • Distributed computing •Large-scale system design
- Responsibilities: The responsibilities will include innovating in building out a scalable, fault tolerant big data platform that can be leveraged for gaining deep insights for both external and internal needs. Some of the responsibilities include:Build, Manage and Maintain data platform that can process petabyte scale data, Engineer a near real time system that can process massive amounts of data, In-depth understanding of how large scale query processing using Hive, Pig, Presto etc, Design and Implement the data processing, analytics and machine learning part of the platform, Designing, building, installing, configuring and supporting Hadoop, Perform analysis of vast data stores and uncover insights, Maintain security and data privacy, Create scalable and high-performance web services for data tracking, High-speed querying.

JPMC
- You would be an intern who would help build something new or expand on an existing functionality for the bank's e-trading system.
- You would be working on various front-office critical aspects of electronic trading such as dynamic Pricing, Trade Execution, Low latency Order Management, Data Analytics and Hedging.
- The system must handle real-time data and be carefully tuned for performance.
- You would be responsible for the development of new features and will be accountable for the overall life cycle of their deliverables.

MATHWORKS INDIA PRIVATE LIMITED
- You will have to contribute to products and projects with other departments, such as Software Development, Technical Marketing, Customer Training, and Consulting etc. to strengthen your technical and professional skills.
- Provide application support to MathWorks customers for highly complex technical issues in MATLAB, Simulink, and our entire suite of products.
- Specialize and develop technical skills in your domain and MathWorks product suite.
- Develop and demonstrate leadership skills through opportunities to coach and mentor others, and initiate and lead process improvement projects.

Microsoft IDC

- Software Engineers are primarily responsible for: Planning: Understanding customer requirements. Assisting with project planning, scoping, prioritization Providing estimates; Identifying task ownership Design: Creating simple, flexible and comprehensive designs Providing and soliciting design feedback Implementation: Writing quality code at source Authoring validation tests; Providing timely issue resolutions

Mu Sigma (UG/PG)

- As part of MSU, you will learn the concepts of decision sciences from scratch and have access to technologies used exhaustively and exclusively in the field.
- What we expect from you:Communicate effectively with client/onsite personnel to ensure transparency and clarity, Understand evolving business needs and actively gather domain related information to share and teach, and create ideas within the organization, Deliver well organized and error-free reports, dashboards, data analysis and statistical models on time, Manage time well, have a life and help make the world a better place by actively participating in organizational initiatives

Myntra

- You will need to have good command over Java/Python/Javascript/NodeJS (Strongly preferred); C++/C#/Erlang/Scala/PHP; Analytics: open source tech ecosystem, Redshift, Pentaho, R, Hadoop ; Mobile Apps: Android/iOS

Mypat

- You should have experience of building world class apps using JS frameworks (Angular/Backbone - strong JS fundamental is also desired).
- You also would be part of the product team and would participate in product discussion, platform/architecture decisions and project planning.
- For the position of an Android Developer you will work with a team of talented engineers to design and build mobile applications

Netapp

- You would be responsible for participating in the development, testing and debugging of operating systems and storage applications.
- Your overall focus should be on the competitive market and customer requirements, supportability, technology advances, product quality, product cost and time-to-market.
- You should focus on enhancements to existing products as well as new product development.
- You would essentially be modifying and maintaining existing systems and be responsible for providing support in development and testing activities of other engineers - Coding, Designing, Testing and/or Unit Testing - Test automation, Debugging, Performance Analysis.

Nutanix

- Core development, UG/PG: Nutanix has invented a radically simpler, and more efficient, way of building enterprise data centers. We converge all server and storage capabilities in to a simple X86 appliance that we call Virtual Computing Platform. A cluster of Nutanix appliances runs a distributed file system to support any type of VM with high Performance, and a massive scale – while eliminating the complexity of legacy storage.

Oracle

- Member Technical Staff: (UG/PG)
    - o Design, Development and Troubleshooting Oracle's Platform and Platform Cloud Services spanning the following Project Area:BigData, Analytics and Business Intelligence domains, Database Cloud,IoT, Mobile, Collaboration, Business Process, Security

- Application Developer:
    - Some key areas where you would work are mobile application development, cloud automation, big data and analytics, integrations, UI/UX development, test automation, performance engineering, penetration testing.
    - You will have to analyze, design, develop, troubleshoot and debug software programs for commercial or end user applications.
    - Write code, complete programming and perform testing and debugging of applications.

Paypal

- You will need to develop prototypes and simulations of innovative improvements to the services, infrastructure and functionality focused on developing a code.
- Will be Involved in discussion with senior leader and architect about development plan and design.
- Produce code that is sufficiently supported by test units.
- Should have a basic understanding of technical concepts required for specialized field.
- Work with engineers and other cross functional teams including Research, Project Management, Quality Assurance, Operations etc. to develop great software that meets market needs with respect to functionality, reliability, performance, scalability

Samsung Banglore

- Software Engineer/Research Profile: Mission is to carry out advanced technology research to strengthen activities in the long run for different business units or to create new business areas involving cutting edge technology. In-house proposals and activities in the area of communication, multimedia, smart systems, cloud technology, data analytics and others. Research involves identifying pertinent research topics, Studying present methodologies, comparing results, proposing new solutions, implementing a POC or a rapid prototype and demonstrating business value/connect. Your contribution in multiple stages required. Creating patents out of research carried out in team.

Schneider

- You will assigned as developers (Web, Mobile)
- Will require strong knowledge of Object Oriented Programming (OOP) Concepts, Data Structures, Algorithms.
- Sound programming skills (Java/C#/PHP and related technologies) and problem solving skills with a passion for quality.
- Must be familiar with client side technologies for e.g JavaScript, CSS.
- Have a good understanding of software development methodologies. Passion for creating great user experiences.
- Should have Open Source Contributions, Certifications.

Seagate

- Primary Responsibilities
    - Participate in the development of next generation middleware for a storage management software
    - Development of storage management software for ClusterStor product line
    - Understand existing middleware system, rationale for design choices and ability to debug existing system
- Experience
    - BS or higher in computer science or related field, MS preferred
    - Development in Python, shell script and puppet. Awareness of Design Patterns is desire
    - Familiarity in Linux administration, software packaging and installation is a plus.
    - Interest in Filesystem(Lustre), High Availability, Networking, MySql is desirable.
    - Ability to work in Agile development process

Shaadi.com

- S/W Developer Web/Mobile: Big Data, SOA, QA

Smartprix
- You will need to build large scale applications that are at the core of the functioning of the company, products that are used by a large percentage of the e-commerce customers.
- Will be taking full responsibility of the project starting from design specifications, writing efficient and maintainable code, unit tests, debug, fix and release to production.

Wipro
- As part of The Fast-track Development Program you would be involved in multifaceted training interventions, domain exposure in challenging projects.
- Would gain exposure to new edge technologies, while being guided and supported by mentors.

SEMESTER-2

Amazon
- Software development: Software Development Engineers will be responsible for design, development, delivery and support of large-scale, multi-tiered, distributed software applications and tools. Qualifications: - Candidates must have a Bachelors/ Masters in Computer Science or Engineering or related field. - Excellent problem solving skills.- Possess an extremely sound understanding of areas in the basic areas of Computer Science such as Algorithms, Data Structures, Object Oriented Design, Databases.- Be able to write Amazon quality code in an object oriented language - preferably in C/C++/Java in a Linux environment.- Candidate must have good written and oral communication skills, be a fast learner and have the ability to adapt quickly to a fast-paced development environment.
-

Bank of America
- You will a part of a team involved in Application development/Architecture/Testing/Production support/Infrastructure operations.
- Required to develop technical solutions (initiative or base) to support customer requirements.
- Develop system components and deliverable documents.
- Conduct unit tests on individual components and also identify, escalate, and resolve incidents and issues.
- Ensure that all component changes are tested against areas impacted and that solutions work from an integrate operate perspective

BNED
- RESPONSIBILITIES:Programming and implementing components using Java & J2EE technology, Unit Testing and Documentation, Uses best practices in development during programming and testing, Any other responsibility that falls in the purview of this role, Research oriented mind-set to suggest innovative solutions

CITI
- Part of application development team responsible for end to end delivery of major/minor enhancements/bug-fixes, automation of manual tasks and technical upgrades. Analyze complex business requirements/challenges, translate to high quality software solutions with guidance from senior team members, coding and unit testing in line with the engineering and quality standards, support Integration and User Acceptance testing, prepare for and support Non-functional testing (where applicable),prepare deployment deliverables and support implementation, End to end ownership of changes, Peer reviews of design/code artefacts, Documentation of deliverables for the phases of Software Development Life Cycle (SDLC)

DoSelect

- Skills: 1 - 2 years of experience building web applications and RESTful APIs
- Experience in designing scalable micro-services required- Sound knowledge of Python and Django, familiarity with Linux and git, deep understanding of how RESTful APIs work, familiarity with HTML / CSS and templating systems, Redis, RabbitMQ, NGINX preferred, bonus - Preliminary knowledge of any one of these languages - Golang / JavaScript / Lua
- Responsibilities- you'd be responsible for building the core applications that power the DoSelect platform. You'd be designing internal and public facing REST APIs for various components of the platform. Scalability should be your middle name.

DIRECT I
- You should have a good grasp on programming fundamentals including OOPs, Design Patterns, algorithms, data structures, networking etc. and are not rigid with respect to choice of technology, are relatively platform agnostic, and open to adopting the right technology for the task at hand.
- Should be fluent in - Java, C#, PHP, Ruby, Python, C++, Javascript , WPF, Erlang, Haskell, LISP, Linux, Flex, XUL, Bash, Advanced Networking, Async IO, Routing, TCP/UDP, Postgres, Data structures, Advanced RDBMS, MySQL, MSSQL, neo4j, BDB, REST, SOAP, IPC, RPC, HTML, CSS, Ajax, Agile, TDD, XP, Scrum, caching, Load Balancing, Horizontal Partitioning, memcached, Multi-threading, Concurrency, Scalability, Unicode, Usability / Ux, MVC, Spring, Titanium, Ant, Watir, Selenium, Git, CVS, SVN, JIRA, ... _ad infinitum_ Bonus points: Knowledge of Agile development methodologies (XP, Scrum etc) Active Blogger Contribution to opensource projects You wrote your first program on a ZX Spectrum (Add extra points if you still own the wicked cool box)

Edgeverve
- You will be required to decompose functional requirements into product specifications and work closely with the peer(s) in Architecture to understand product architecture and design and share ideas for design Implement (code) features/sub-features of varying complexity.
- Undertake unit testing and act as interface with Quality team during internal testing.
- Support Configuration Management/ Technical Documentation groups on technical/transactional issues Review technical documents created by Technical Documentation & Configuration Management teams.
- Support the Engineering Manager and Distinguished Engineer in researching new technologies, techniques and procedures.
- Deliver regular feature upgrades and bug fixes, as per defined plan.

FICO
- You will be asked to work on core development using Java and Web based technologies, and also on developing cloud based applications.
- Should have Object-oriented programming experience or coursework, Database experience or coursework, Programming experience e.g. C++, Java EE, XML, and related technologies, Web Development experience, Cloud based development experience.
- Strong communication, interpersonal and leadership skills is desired.

Goldman Sachs
- You would be involved in developing and validating different quantitative models used: 1) to calculate the fair value of financial contracts (securities and derivatives); 2) to measure, analyze and manage the risks in our businesses (market, counterparty credit, operational, funding and liquidity risks as well as legal, regulatory and reputational risks) 3) to execute trades and make markets electronically in equity and fixed income products; and 4) to create trading strategies, portfolio analytics and risk management tools for the firm's mutual funds, hedge funds and private wealth clients.
- Designing and developing sophisticated software and systems using proprietary as well as modern web, mobile, and, desktop technologies

Grey Orange
- You are required to build a scalable architecture to control thousands of individual robots processing millions of inventory transactions per day.
- Major work includes software stacking, coming up with proprietary algorithms and working extensively on artificial intelligence and machine learning. Backend stack includes Erlang, Python, PostgresSQL, Mnesia, Riak, Linux,Frontend stack includes JS, jQuery, AngularJS

Gwynnie Bee
- You will be required to do End-To-End Development of Core Modules for Gwynnie Bee and create a web platform to be used by its customers

HSBC
- You may be asked to work in one of the following sectors :- IT engineering, Architecture and solution design, Project management, Business analysts, Scrum masters, Operational support, IT Security, Global subject matter experts across different technologies

Hyundai Mobis
- New hires will be working in the Embedded / Matlab/ C/C++/Android/Java/Linux OS development in our internal teams

Infosys
- Write high performance, high quality code, that is scalable & extensible in procedural, object oriented & script oriented languages.

Interview Bit
- Backend Developer: Description not available
- Business Development: About Us: InterviewBit is formally an e-learning platform with 200,000+ active user base that helps software developers to prepare for Tier 1 tech interviews. We cater to engineers who currently work at Facebook, Google, Amazon etc. Users who have spent quality time on the portal also receive assistance in discovering product opportunities across the globe and help in preparing for specific companie. We facilitate the interview process using state of the art Applicant Tracking System. What you would be doing: Act as liaison to our 100+ clients across the globe. Drive revenues by planning and executing targets with clients Grow and overtime own business segments to project and drive P&L Be the bridge between our users maintaining a transparent array of communication to facilitate successful hires Collect requirements and update partner profiles on the portal Break down requirements into keys that help our automated system in identifying the best users for each companies Provide product feedback to make the product more robust and reliable over time Why InterviewBit Strong team : 80% of InterviewBit team comes from companies like Facebook, Twitter, Fab etc. High revenue growth : We are already grown to a sizeable revenue in less than 3 months and we are estimated to quickly grow tens of folds. We like people who can take responsibilities and we heavily reward people who do well. You'll have enough freedom to go about your work and you'd shape how we grow our team. Great perks : Free food, fun workspace. Our Users Love us https://www.quora.com/Reviews-of-InterviewBit https://www.interviewbit.com/testimonials/

JPMC
- Candidate would be responsible for the development of new features and will be accountable for the overall life cycle of their deliveries including analysis and design, development, deployment, optimization, documentation. The systems developed/enhanced must efficiently handle large data footprint and be carefully tuned for performance and scalability. The working environment is competitive and demanding but one where creativity and problem solving skills are rewarded, encouraged, and appreciated.
- In this role you will be part of a global team that is responsible for Building next gen payment platform for the

Bank that will be processing millions of transactions of value Trillions of dollars a day. Project uses state of the art tech stack like Apache Storm, Casandra database, Kafka messaging. The team is also responsible for building the DevOps tools, implementing Hybrid Cloud based environment strategy.

- We are looking for strong technologists with the following skills and aptitude: • Clear understanding of Object Oriented Concepts with basic programming background in one of the languages Java, Scala, C++ or Python. • Willingness to learn Big Data Stack - Apache Spark, Kafka and Hadoop ecosystem and apply them to solve risk aggregation and reporting involving billions of data points • Microsoft WPF, HTML 5, Java, REST, FIX protocol, Gemfire, real-time and low latency technologies. • Embrace Python for use cases which involves risk calculations and analytics • Strong analytical/problem solving skills- the ability to think out of the box to provide creative solutions to technology challenges • Excellent communication skills and the ability to work successfully in a cross-functional environment 3. We are looking to recruit software engineers / software developers from top universities to work on applications such as the following: • Wealth Management Brokerage • Investment Management distribution • Fixed Income technology

Mond Technologies
- You require core Java OOPs Concepts Data Structures & Collection Classes Generics & Annotations Algorithm Implementation Multithreading & Concurrency (Knowledge of java.util. concurrent Package) Spring SQL & Database (MySQL, SQL Server) JavaScript / Jquery HTML / CSS Knowledge of Linux/ UNIX Soft Skills: Written Skills and good Conflict Management Skills Situational Awareness along with other Skills Good Business Analysis Skills is desired

Open World Money
- You would be required to use cutting Edge technology to bring Insurance closure to the masses.
- Should work in close coordination with business, operations and client teams .

Paytm
- You would require a strong foundation in computer science, with strong competencies in data structures, problem solving, algorithms, and software design.
- Should fluently be able to write unit & integration tests with reasonable coverage of code & interfaces - Test-driven development (TDD) is a plus.
- Should have a strong knowledge of Databases – MySQL/NoSQL, OS - Windows/Linux. Should be an active contributor to developer communities like Stackoverflow, Topcoder, Github, Google Developer Groups (GDGs).

Play Simple
- You would need strong knowledge of data structure and algorithms.
- Experience with Python, JavaScript, Golang and Android development / Objective C would be helpful.
- You must take responsibility to own, code & ship mobile games at rocket speed.

Samsung Bangalore
- Mission is to carry out advanced technology research to strengthen activities in the long run for different business units or to create new business areas involving cutting edge technology.
- Research involves identifying pertinent research topics, Studying present methodologies, comparing results, proposing new solutions, implementing a POC or a rapid prototype and demonstrating business value/connect. Your contribution in multiple stages required

Samsung Delhi

- SRI-Delhi contributes to SW development on Samsung's global products, such as Smart TV, LED/3D DTV, Set top box, Tabs & Mobile Phones, Display devices such as Large Format Display (LFDs), Home appliances etc. Over last 10+ years, we have worked on various advance technologies like cloud, browser, Linux, graphics, multimedia and so on. Developed most of the layers in software stacks, like device drivers, middleware, operating systems and applications. We have been very active in advance research & critical product development and have several patents filed each year in India, Korea and other key markets across the globe.

Samsung NOIDA

- You will be responsible for project assigned monthly along with meeting the required deadline.
- You are expected to analyse the requirements and be able to decompose complex problems into elementary tasks for functionality implementation

SAP Labs

- Developer Profile: Description not available

Synopsys

- You will work in the physical implementation R&D team and contributes to Synopsys Physical Implementation Products' development & delivery. Works on a large & complex software system and development environment and will implement software within existing software infrastructure. Will provide robust & efficient implementations by following the best software engineering principles, Synopsys' coding guidelines and quality procedures. Solves well defined problems or contributes to the solution of less well defined problems. Effectively makes decisions about project area and demonstrates good judgment about implementation decisions. Solves problems with direction and guidance from senior engineers or manager. Develops schedules with input from technical lead/manager. Tracks actual time spent on tasks and identifies when tasks go off schedule. Drives project quality through testing. Develops test plans for the projects, does unit testing and installs unit regressions. Works closely with global cross-functional teams in implementing and delivering the solutions. May work with field support engineers and provides direction on functionality in ownership. Responds to customer feedback within product area. The candidate should have strong SW engineering skills using C/C++ on UNIX/Linux platforms. Good understanding and skills using data structures and algorithms is needed. Should have excellent analysis, debugging and problem solving skills. Knowledge of Physical design Electronic Design Automation areas like placement, clock tree, routing, floor planning, is a plus. Must be able to work independently with very little guidance from technical lead/manager. It is essential that the individual has fast learning abilities. Initiative to drive solutions to problems working in a team is needed. Must be able to prioritize and work on multiple tasks. Should have good oral and written communication skills. Requirement 2: The Embedded Memory and Logic Team is part of Solutions Group and is responsible for standard and custom embedded SRAMs/ROMs development and provides both functional and physical views of memory in form of Memory compilers, A semiconductor intellectual property (IP) for the design of complex integrated circuits. The team is completely responsible for all aspects of memory development starting from Bit Cell Analysis, Architecture Design, Characterization and Verification. Job Description : **o** Responsible for designing, developing, troubleshooting of embedded memory compilers. **o** Learn and apply skills in memory compilers having Transistor level circuit Design. **o** Resolves a wide range of issues in creative ways. **o** Work is independent and collaborative in nature. **o** Provides regular updates to manager on project status. **o** Frequently networks with senior internal and external personnel in own area of expertise

TCG

- You will work on solving cutting edge business problems spanning multiple domains in a fast paced work environment and a high performance team culture.
- You would be required travelling to client locations, interacting with clients for gathering requirements,

strategizing and proposing creative solutions based on domain insights, learning new technologies, interacting with the core technical team to implement solutions, building story-lines and making presentations to the clients.
- Strong communication skills and the ability to work with people at all levels within and outside the organization is required.

Times Internet
- You are required to understand the design and ownership of simple design features. Understanding of complete data model.
- Adherence to timelines & re-sets expectations whenever needed. Understanding and end to end ownership of simple and moderately complex features.
- Thorough understanding of complete data model

VM Ware
- Description not available

Wipro
- You would be exposed to multifaceted training interventions, domain exposure in challenging projects such as Digital, Analytics, Cloud, Cognitive Computing, Internet of Things exposure to new edge technologies, while being guided and supported by mentors.

Zemoso
- We are interested in students who want to pursue a career in software development. This will require them to have top notch analytical skills and a passion for coding.

BANKING AND FINANCE

SEMESTER 1

Axis Bank
- You must work closely with the program team to create analytical strategies.
- Design test and control programs (eg : to track triggers, other campaigns).
- Perform exploratory analytics to pin point pockets of opportunities within the assigned LOB.
- You are required to have strong quantitative skills.
- Should have an Analytical bent of mind – with an aptitude towards problem solving and lateral thinking.

- Good communication, presentation and interpersonal skills.
- Having relevant working knowledge of financial and banking products would be advantageous.

Flow Traders

- As a junior trader you will have an initial 6 months intensive in-house training program in the company Headquarters in Amsterdam, the Netherlands, covering all intricate details of their trading processes.
- Upon successful completion, you will start to work in the Singapore office and begin to manage a desk together with a senior trader.
- Gradually you will take on more responsibilities, start to formulate strategies and begin trading monitoring markets at your own desk focusing on a wide range of financial products.

ICICI

- Management Trainees can be placed across any business depending on the suitability and availability with ICICI Bank. Hence, a specific Job Description is not available.

SEMESTER 2

Futures First

- You can belong to any of the following branches physics, commerce, finance, economics, mathematics, and engineering. The Company shall be recruiting for all its five branches in India for the role of Trainee – Market Analyst. Passion for financial markets Passion for numbers and calculations Knack for identifying patterns in complex, dynamic market data Razor sharp intelligence and a keen sense of curiosity Acute ability to find high-value opportunities and capture them Integrity and loyalty Initiative and ambition High energy and perseverance Confidence under pressure Emotional toughness and resilience

CONSULTANCY

SEMESTER 1

Boston Consulting Group
- You would be given the associate position in management consulting wherein the you will be required to work across practice areas.
- Detailed description not available

Eccela Consulting
- You must understand business requirements and client pain points, and provide solutions.
- Design, develop, test and deploy data integration solutions in accordance with client schedules.
- Provide technical leadership to team members and/or client/partner resources.
- Provide regular reports to communicate status both internally and externally.

iRunway
- You must have an Understanding of the project specifications and client expectations.
- Should have a keen sense of ownership and ensure good communication with the client on technical issues/ deliverables.
- Be able to own and manage small accounts.
- Execute research & analysis as appropriated by the project manager.
- Work closely with the team to ensure timely and quality delivery.
- Ensuring maximum security of data, IT systems and other physical assets of the organization.

Microsoft SMSG
- Responsibilities include:
  - Gather a 360° customer insight profile, incl. IO, IT and Application Platform, and the partner and competitive landscape for your accounts
  - Build trusted technology relationships with technology decision makers in the account- the CIO, CSO, CTO and their direct reports
  - Drive realized platform value, by driving a MS deployment and adoption strategy, and orchestrating MS resources for execution.
  - Initiate growth for MS through displacement of competition by initiating capability led conversations, ensuring great execution and leveraging the Microsoft Account Planning process.

New Age TechSci Research Pvt. Ltd.
- This position will focus on development and execution of questionnaires, qualitative research, data analysis, data engineering and the subsequent report writing and presentations.
- Primary Duties and responsibilities
  - Design/Methodology – Operationalizing research questionnaire, design and administration of questionnaires.
  - Data Management – Quality assurance and management, associated with market research reports.
  - Data Analysis – Data cleaning, weighting, assessments & primary analysis, SWOT Analysis, PEST Analysis, Porter Five Forces Analysis, Market Sizing and much more.
  - Secondary Research – Going through various reports, news articles, company annual reports and paid databases like Factiva to search for the relevant information.
  - Report Writing – Evaluate economic trends, spending habits, and demographics/ firmographics to determine the market trends of the respective sector/industry.

O 9 Solutions
- You would be required to work with the field team, prospective clients and customers across various industry verticals to deploy O9's solutions for improved integrated business planning processes.

- Your job would also involve interpreting business requirements, formulating the model and determining the optimal modeling approach.
- You should be able to configure the solution, synthesize, processes and transform the data for integration, reporting and analytical purposes.
- Also you must interface with the development team, field team and customers to ensure a timely & high quality deployment of the solution.
- Experience with any database/sql is a plus, experience of statistical techniques is a plus, basic scripting/programming skills is a plus.

SEMESTER 2

Amazon Area Manager
- You requirements would include architecture and design with development teams. *Joining the Operations team as an Area Manager.
- Be customer centric, work on operational metrics, high focus on quality, productivity & safety.
- This position involves regular communication with senior management on status, risks and change control. Cross-team coordination, project management and executive presentation skills are essential, as are a willingness to "roll up your sleeves" and get into the details that will make Operations world-class

Capgemini
- Associate Consultant

Key Responsibilities:
- Capgemini India is looking to hire associates to support the *Insurance Group* to implement transformational projects which may include, but are not limited to development, testing, data migration, social media development and business analysis.

- • Develop solutions using products like Guidewire, Ingenium, LifeAsia, Oracle Policy
- • Design, Build, Code and Unit Test for requirements related to one of the Guidewire products
- • Work with other internal IT teams (including client, onshore and offshore) to complete project activities
- • Work on data model for mentioned products
- • Ensure that development is completed on schedule
- • Ability to create front end applications in Excel or PowerPoint to present key project findings to the client
- • Staying within timelines and deadlines for completion dates for projects. This requires good time management and organizational skills
- • Flexible and service oriented. Adaptable to change in work environment, project scopes and roles

Cetas
- Your primary responsibility would be to work with senior managers and clients on projects and proposals.
- Day to day involvement with projects, qualitative and quantitative analysis, questionnaire design
- Undertaking client presentations while accompanied by senior account team members.
- Developing individual job costs, monitoring job costs throughout a project and ensuring profitability, under supervision.
- Assisting with the management of staff in the team, including delegation and training of staff and assistance with annual evaluations and monitoring of progress of staff. *Assisting senior managers to ensure all procedures and policies are adhered to.

Dell

- Build business domain, identify problems and develop innovative solutions proactively.
- Create automated processes for delivery of any regular reporting work.
- Provide Adhoc analysis and any data pulls required to support the segment.
- Work with Biz counterpart to develop new reporting solutions as required.

EXL
- You will typically use analytical, statistical and business intelligence tools (such as SAS and R-Studio) to generate insights for decision making in functional areas (e.g. marketing, pricing, risk, fraud, etc.) across various industry verticals (banking, insurance, healthcare, travel, transport, logistics, utilities, business and financial research).
- Own and manage all data for specific analytical projects
- Work with the business team to specify analysis tasks to generate insights.
- Design and execute the analysis tasks using the appropriate language / tools.
- Develop and implement business information reports on various OLAP platforms.
- Adhering to documentation control standards and processes maintaining high standards of quality will be a key requirement

Fractal Analytics
- You will examine and analyse data, produce documentation, reports, graphs, statistical models, and summaries of findings that address specific client needs.

Indus Insights
- You will be first trained, whose training will consist of two stints of 3 months each followed by a 6 months on the Job training at any Unit location across India .
- The final place of posting and the detailed job description will be finalized after completion of the training period based on performance during this time.
- Graduate Engineers will be given an opportunity to move across the Aditya Birla Group's Companies after the completion of a stipulated number of years at one Business, thus providing them with rich and varied experiences to grow and contribute to the Organization.

Manthan Advisors
- Our assistance to clients and their business is based on a strong data-driven approach, requiring extensive primary and secondary research. We require candidates who are strong communicators and have an analytic bend. Basic financial knowledge would be an added advantage.
- Primary responsibility, apart from data analysis would be to assist in project implementations across client projects, due diligence and constant client interaction to ensure smooth workflow. Analysts are expected to develop a thorough understanding of the situation and working closely with our consultants, as well as client managers to understand and prepare accurate and presentable deliverables in well-defined timelines.

Novartis
- You would majorly work in one of the following:-
    - Periodic reporting of sales, promotional analysis Market Assessment: In-depth analysis of the therapy area and/or market using quantitative and qualitative data Forecasting: Create brand/market periodic forecasts based on market scenario
    - Competitive Intelligence : Monitoring and tracking of competitor activities o Sales Force Effectiveness
    - Segmentation and Targeting : Develop methodologies to provide comprehensive segmentation & approach for targeting strategy
    - Sales Force Size & Structure : Design methodologies to develop implementation- oriented, profit maximizing solutions for deployment of new/existing field force (Reps) Territory Alignment : Dividing the country in the desired number of viable geographies called territories; providing equal opportunity to

the Sales Representative in each territory Incentive Compensation : Manage Incentives operations (calculate incentives and reports to the field force and HQ) Call Planning : Refinement of representatives' call plan developed for the cycle by using local knowledge and inputs from the field force Reporting

Orbees
- You require strategic thinking and challenging business problem solving skills.
- Good project execution skills, multi-tasking, delivering projects successfully from proposal preparation to final client presentation is highly desired.
- Will have to conduct independent research to a specific brief using internal and external sources.
- Conduct market research that includes developing intelligence on disease, clinical, and market.
- Collection of pertinent information, synthesis and generating insights and recommendations and also performing in depth quantitative analyses.

PWC
- You will be working for any one of the Technology Consulting competencies of PwC India but may also choose to work on more than one competency during the first year of employment (on a rotation basis) before settling on a particular competency for long term association.
- Will play a key role in the engagement execution.
- Will be responsible for client acquisition support, assisting in solution design, contributing to engagement execution as a team member and on-ground client management.

Searce
- Cloud Solutions Engineer: Are you: A critical thinker, trying to improve all processes you witness around you? An open source enthusiast also familiar with all Google products, cloud based products and development Environment? Willing to learn, re-learn, research, break, fix, build, re-build and deliver awesome presentations to solve real customer needs? Able to work independently? This is a cloud solutions engineer position requiring a strong understanding of the 'cloud phenomenon' and Google's innovative applications. We offer the exhilaration representing innovative solutions and services for the enterprises in this emerging era.   The role will provide you with the opportunity to work and grow in a dynamic organization and evolve as a part of a creative team. As a cloud solutions engineer you will be responsible for helping Indian enterprises experience the most advanced and innovative business solutions to help them compete effectively. Major roles and responsibilities Plan & deploy Google apps for business and other cloud based solutions to end customers. Plan & implement migration of data from messaging servers (Exchange, Lotus notes, Linux MTA's and so on) to cloud applications. Plan & implement automated user provisioning setup via directory sync for LDAP enabled servers, configuration of SAML Authentication / SSO provisioning etc. Installation and Evaluation of 3rd Party Google Marketplace applications. Document deployment & implementation plans and work with customers and internal teams to provide clarity on project timelines. Proactively stay up to date with all the latest technologies concerning Google Apps product and the underlying technologies. Engaging with CXOs & Top Management of Enterprises to identify current challenges and issues. Training sales team on new feature/product launches, training customer team on certain services and features if required. Skills Desired Thorough Understanding of MTA protocols, MX Records, DNS servers. Hands-on experience with LDAP and Active Directory servers. Experience in Linux bash / Windows powershell scripting. MCSE & Microsoft Exchange based Email Solution Deployment experience is preferred. Thorough Understanding of networking concepts (DNS, TCP, Firewalls, Proxy Servers, DMZ) Understanding of network identity management systems (SSO, SAML, LDAP, Kerberos and NTLM) Experience with server (Windows / Linux) administration with hands-on experience is installation & deployment. Understanding of enterprise networking concepts (DNS, TCP, Firewalls, Proxy Servers) with a particular emphasis on mail routing and proxy architectures along with an understanding of network identity management systems to include SSO, SAML, LDAP, Kerberos and NTLM.

- Business Process Improvement Analyst: This profile will have Business Process Management responsibilities with a strong focus on process improvement and change management in a consultative domain - working in conjunction with offshore offices, co-coordinating and managing ongoing communication with executive, VP and account managerial level resources. The candidate should possess strong business consulting expertise involved in managing, analyzing & categorizing information in the logistics & finance environment and will be responsible for coordinating tasks between multiple stakeholders distributed geographically. Critical thinking, rapid learning and process improvement are key requirements for these positions – All the open positions will have substantial ownership with a varying degree of overlap to ensure the flat organizational structure. Managing relationships, analyzing data from varied sources, operations assessment, and driven by the goal of driving process improvements and efficiency. Process Manager will be assigned multiple responsibilities on an as-needed basis, but will be primarily responsible for ensuring efficient transition of AR Analytics and collections process to an offshore center and then manage it on an ongoing basis.

Tesco
- You'll be required to exhibit aspects of the Software Development Engineer characteristics, and you should be passionate about technology, but are earlier in your software development career and are working towards demonstrating the skills required for the Software Development Engineer-I bar.
- You are responsible for the entire development and support process for a software programme.

Tiger Analytics
- You would be involved in understanding business problems of various industries and designing analytical frameworks to address them.
- Applying leading edge statistical modelling techniques and machine learning techniques Work with state-of-the-art technologies .
- Working with complex data / big data.

United Health Group
- Develop advanced proficiency in tools such as SAS, R, Python, SQL, MS Excel, MS Access and MS PowerPoint
- Learn how to apply basic (like linear regression, logistic regression, time series analysis, clustering, decision trees etc.) and advanced (like machine learning, natural language processing, collaborative filtering etc.) techniques to solve business problems
- Lead one or more projects under the guidance of Project Managers and be responsible for the complete solution development lifecycle, from requirement gathering to design to implementation to benefit tracking
- Work with the business teams to operationalize the analytics solution for problems in the areas of Fraud Waste and Abuse, Customer Engagement and Experience, Operational Analytics, Industrial Engineering, Work Force Forecasting and Provider Data Management
- Engage in client communications for all important functions including data understanding/exploration, strategizing solutions, cost benefit analysis etc.
- Leverage UHG's state-of-the-art big data analytics ecosystem comprising Hadoop, Spark, Revolution R, Visual SAS and SAS Fraud Framework to solve complex business problems in Healthcare Domain
- Acquire in-depth understanding of the U.S. Healthcare domain

ZS Associates
- **Decision Analytics Associate:** Job Description - Decision Analytics Associate are active participants in creating and delivering solutions for our clients and project teams. DAAs leverage their analytic skills to derive insights and solve problems. In particular, DAAs employ advanced analytic techniques in areas such as modeling, simulation and optimization. As a Decision Analytics Associate, you will have opportunitiesin many areas, such

as:
- · Develop advanced statistical models that relate marketing or sales activities to financial results
- · Simulate the impact of a client's future marketing or sales activities on their future real- world results
- · Leverage optimization techniques to guide clients and ZS teams to the best decisions Design custom analysis tools in applications such as Visual Basic, MS Excel, MS Access, SAS and ZS proprietary software
- · Synthesize and communicate results to clients and ZS teams Collaborate with client and ZS teams to implement solutions Gain immediate responsibility for project deliverables
- Take initiative to advance your analytic and problem solving skills and train others at ZS

- **Business Operations Associate:** Business Operations Associate (BOAs) enable and support our clients' sales and marketing activities. BOAs operate and optimize business processes, perform analyses, create deliverables and respond to client requests. As a BOA, you will:
- Understand client business issues, operating business rules, data, and processes
- Incorporate process changes in response to evolving business needs
- Operate business processes for clients on a periodic basis. This includes synthesizing data, performing quality checks and creating error free deliverables
- Interact with internal or client teams to resolve any issues with process inputs
- Respond to ad hoc requests from the clients relating to the deliverables
- Identify and implement business process enhancements
- Qualifications
- Graduates from any engineering discipline, with not more than 2 years' experience can apply for this role. The common denominator in an individual's success is a strong academic record and evidence of strong process orientation with the following skills:
- Innate quality orientation with an eye for detail
- Excellent task management and organizational skills
- Problem solving skills and an ability to think through solutions in a structured environment
- Very strong verbal and written communication skills
- Ability to work in a team environment. Global exposure or experience of having worked in global cross office teams is preferred
- Self-motivated with a willingness to take initiatives with a strong work ethic
- Strong business acumen

- **Technology Analyst:** Business Technology group helps companies define and execute their technology strategy by designing, building and operating the business intelligence (BI), cloud, data management, dashboard and analytics capabilities that are at the core of marketing and sales operations. The Solution Delivery team is a part of the Business Technology Capability Group. It implements technology based solutions in the areas of business intelligence, analytics, information management, reporting and mobility. In addition, this team configures ZS' proprietary software used to streamline business processes for commercial groups at client organizations. This team takes overall ownership of the delivery of the technical solution leading the design and development phases and collaborating with other teams for business requirements and system testing. Technology Analysts play a crucial role on project teams in close collaboration with a team:
  - Lead development phase during implementation of world-class technology solutions to solve business problems across one or more client engagements;
  - Provide input to senior solutions delivery analyst and delivery lead to build comprehensive implementation project plans;
  - Provide input to senior solutions delivery analyst based on past experience and understanding of requirements to design a flexible and scalable solution;
  - Apply appropriate development methodologies (e.g.: agile, waterfall) and best practices (e.g.: mid-development client reviews, embedded QA procedures, unit testing) to ensure successful and timely completion;
  - Collaborate with other team members (involved in the requirements gathering, testing, roll-out and operations phases) to ensure seamless transitions.

ANALYTICS

SEMESTER1

Affine Analytics
- You would be required in formulating the Analytical Framework for Analyses.
- Manage large volumes of structured and unstructured data, extract & clean data to make it amenable for analysis.
- Analyze big data using statistics, econometrics, mathematics, operations research, and text mining techniques.
- Leverage technology to enhance the competitive position of clients by identifying appropriate solutions.
- Develop sophisticated analytical solutions to solve business problems using advanced statistical methods.
- Draw actionable insights from the conducted analysis.
- Make business inference out of the analyses done to provide value to the Client team.

Aurigo
- Business Analyst: Description not available

SEMESTER2

FN Mathlogic
- Primary focus will be in learning machine learning techniques, data mining techniques and doing statistical analysis as well as learning new Languages and Tools like Spark/R for the use of machine learning as well as data analysis. Excellent understanding of machine learning techniques and algorithms, such as Random Forest, SVM, Decision Trees, etc.
- Experience with common data science toolkits, such as R, Spark-Scala/Python, SQL etc. Excellence/Proficiency in at least one of these is highly desirable. Great communication skills. Good scripting and programming skills.

Goldratt Consulting
- You will be assigned to a Senior Consultant and will take care of two aspects: (a) Providing assignments from current on-going projects and (b) Providing training to make you future ready.
- You must have: • Strong analytical skills combined with business acumen • High energy and confidence and an intense desire for continued learning • Excellent communication and logical thinking skills • Ability to sustain a high level of travel • IT background is a big plus

Grand View Research
- You are required to write end-to-end a range of high quality and in-depth strategic management, market analysis reports covering therapeutic sectors of global Bio pharmaceuticals/Medical Products industries utilising a mix of secondary and primary research.

ICF

- You will contribute to the development of innovative, accurate, timely, and high quality products and services, typically working on multiple projects with all levels of staff.
- You will have an opportunity to apply your experience and academic knowledge, gain exposure to major projects, and interact with experts and clients in the field, while building content knowledge and consulting skills.
- Also you'd be required to perform advanced quantitative and economic analysis of energy markets globally, but with a focus on North America, to assess and forecast the future of electric power and fuels markets, prices, power plant operation and valuation, fuel consumption, environmental emissions and compliance, transmission, regulatory effects, among other parameters .
- Creation of new industry databases that may be required
- Previous consulting experience is desired

Latent View
- You would have to independently handle delivery of analytics assignments Co-ordinate with onsite LatentView consultants to ensure high quality, on-time delivery and take responsibility for technical skill-building within the organization (training, process definition, research of new tools and techniques, etc).

Sokrati
- Sharing the link below - https://sokratipune.recruiterbox.com/jobs/fk0gnt

MANUFACTURING CORE

SEMESTER1

Atkins
- Digital Engineering, Please refer the below website link. http://www.atkinsglobal.com/en-gb/angles/tags/digital-engineering

Bosch
- Dependent on function (For eg: R&D, Manufacturing process planning, quality, technical sales, purchase and other technical functions and techno-commercial areas)

Cairn India
- Young bright professionals for our Procurement and supply Chain vertical ho would be involved in buying , procurement, negotiations, vendor management etc.

Daikin
- CAD Modelling, Thermodynamic Process understanding among others

General Electric Power
- Due to the rotational nature of the Program, the Edison Engineering Development Program can be two to three assignments in related areas.
- Program membership also requires
  o Continuous education through advanced studies and in-house courses and workshops.
  o Planning and performing assigned tasks within the framework of areas schedules, budget, quality and cost constraints while maintaining accuracy and thoroughness·
  o Should demonstrate the ability to understand and apply engineering fundamentals in the business environment.
  o Demonstrate analytical / problem solving through number orientation.
  o Collaborate with manager in setting realistic and challenging operation goals·
  o Contribute to their accomplishment.
  o Propose new analysis, techniques and methodologies with respect to specific area of responsibility where applicable.

Hero Motor Corp
- HERO is an evolving engineering company. We also consider compelling global consumer trends and aspirations that go with the joy of riding. We integrate these insights to power our innovations and provide our customers a consistently exciting experience. World's most fuel-efficient bike - Our new Splendor iSmart provides a mileage of 102.50 kilometres per litre of petrol, setting a new global benchmark in fuel efficiency. It is the first ever bike in India with an intuitive i3S Technology (Idle Stop and Start System).
- GETs and PGETs from Mechanical Streams are encouraged to join and contribute in various departments, contribute to the success story.

Hyundai Motors
- You would be involved in Production / Quality / Maintenance / Service(No further description available)

IFB
- R&D - Software - Embedded C Language Coding, Incorporating washing Machine Algorithm, Wifi / IOT software coding"
- R&D - Hardware - PCB Design, Electric Circuit Design, Electric Component Optimization, PCB Reliability
- R&D - Structural Design - Washing Machine dynamic system design and development, Washing Machine Structural design & development
- Quality - Quality Assurance , Quality Improvement, Supplier Quality management.
- Production Engineering - Line balancing, process improvement, Line design

Isgec
- Selected Engineers will undergo initial four months theoretical / practical training in our plant. After that they will be allotted departments based on certain criteria / interest. As we have four divisions i.e. Pressure Equipment Division, Machine Building Division, Boiler Manufacturing & Piping and Foundry Division.
- The Unit manufactures a wide range of heavy engineering equipments including Pressure Vessels, Heat Exchangers, Boilers, Chlorine Containers, Hydraulic & Mechanical Presses, Steel Plant Equipments, Cement & Sugar Machinery, Iron castings etc.

Johnson Controls
- You would be involved in operations and delivery of project.
- Application Engineering
- Product design and development (M Tech)
- Core product development and design
- Working on problem statement and develop solution with POC (proof of concept)
- Work with advanced product research team

L & T ECC
- Management Trainee/ PGET: Drawing up blueprints, using computer aided design (cad) packages · Judging whether projects are workable by assessing materials, costs and time requirements · Assessing the environmental impact and risks connected to projects · Preparing bids for tenders · Managing and monitoring progress during each phase of a project · Making sure sites meet legal guidelines, and health and safety requirements · Resolving design and development problems · Scheduling material and equipment purchases and deliveries

Maruti Suzuki
- B.E. Mechanical Single Degree for G.E.T.: Description not available

Nestle
- You will undergo a 12 month long, on the job intensive training program in Factories & Head Office as a trainee.
- You would be involved in Projects on Maintenance & Inspection of Factory equipment.
- Maintenance and Improvement of Process equipment.
- Operation and maintenance of Utilities and Installation Projects in Greenfield or Brownfield setup.
- Project management involving Process/Utilities design and equipment installation & commissioning.
- Will be using Industry best practices- like TPM, Lean, DMAIC, Fishbone Diagram, Root Cause Analysis, Breakdown Analysis.

Schlumberger
- You will be involved in many tasks, from acquiring the first data needed for drilling decisions to designing plans for long-range development of complex multi well, multi reservoir fields.
- This data is obtained from some of the world's toughest environments—from the searing heat of Middle Eastern deserts to the numbing cold of Siberian taiga, and from the steamy jungles of Brazil to the typhoon-swept oceans of the South China Sea. For more information, please refer to www.slb.com

Shriram Pistons
- They shall undergo rigorous training for an year in various departments and after completion of the training they shall be responsible for Production/ Maintenance / Quality/ Process Engineering in any department assigned including various mechanical processes like Turning, Grinding, Non Ferrous/Ferrous Foundry, Hot & Cold Forging, Heat Treatment etc

SKF
- We are looking for 2 Profiles-
  - For a position in Product Development and Investigation team for providing product engineering and product development and design support.
  - For a position in Application Engineering Department - Technical selling of SKF offerings by offering application engineering support to customers, value added product and technical services and help improve the customer's competitiveness.

Tata Motors

- Multiple roles (Manufacturing, P&SC, Quality, R&D, Customer Service etc.)
- **Brief overall Job Profile:**
  - To gain in-depth understanding of products and operations and be responsible for operational processes and enable end-to-end seamless execution of day to day activities in any one of the areas viz. Research, Manufacturing operations, Techno-commercial, IT etc. The branches that we normally hire for include Welding, Automobile, Chemical, Civil, Electrical, Electronics, Electronics & Telecommunications, Foundry, Industrial & Production, Instrumentation, Manufacturing, Mechanical, Metallurgy, Mechanical Engineering, IT, Paints, Production, Rubber and Forge.
  - **Manufacturing operations (Program A):**
  - To gain in-depth understanding of products and operations and be responsible for operational processes and enable end-to-end seamless execution of day to day activities in the Manufacturing Operations (Program A) area. These are shop-floor-based roles at the plant locations for both commercial and passenger vehicles in Manufacturing, P&SC, Quality, Paint, Foundry, Metallurgy etc.
  - **Engineering Research Centre (ERC):**
  - To gain in-depth understanding of products and operations and be responsible for operational processes and enable end-to-end seamless execution of day to day activities in the Engineering Research Centre (ERC) area. This is a research-based role based out of the R&D setup in the manufacturing plant locations.
  - **Techno-Commercial (Program B):**
  - To gain in-depth understanding of products and operations and be responsible for operational processes and enable end-to-end seamless execution of day to day activities in the Techno-commercial (Program B) area. These are service engineer roles which involve usage of both technical skills as well as commercial skills.
  - **Information technology (IT):**
  - To gain in-depth understanding of products and operations and be responsible for operational processes and enable end-to-end seamless execution of day to day activities in the Information Technology area. These are IT engineer roles based out of the plant locations and/or corporate offices.

SEMESTER2

Birla Century

- The selected incumbent would be joining us as a GET at any one of our manufacturing plants across India
  . (No further description available)

Cairn India

- You would be involved in buying, procurement, negotiations, vendor management etc. (No further description available)

Hindalco

- You will be first trained, whose training will consist of two stints of 3 months each followed by 6 months on the Job training at any Unit location across India.
- The final place of posting and the detailed job description will be finalized after completion of the training period based on performance during this time.
- Graduate Engineers will be given an opportunity to move across the Aditya Birla Group's Companies after the completion of a stipulated number of years at one Business, thus providing them with rich and varied experiences to grow and contribute to the Organization.

HPCL

- You will be in charge of one of the following : Pumping Operations /Maintenance and Safety ROU (Right of Use) Management /Sales -Technical Services , Engineering & Projects/ Retail Outlet Upgradation- LPG Plant construction/augmentation Pipeline Projects Terminal & Depot construction/augmentation Purchase Retail Outlet- Modernization/ construction Operations & Distribution - Gantry Operations & Planning Terminal Automation Systems / Safety Maintenance / Refinery- Technical Maintenance/ Projects Operations

L & T ECC

- Typical duties that GETs are expected to perform: · Drawing up blueprints, using computer aided design (cad) packages · Judging whether projects are workable by assessing materials, costs and time requirements · Assessing the environmental impact and risks connected to projects · Preparing bids for tenders · Managing and monitoring progress during each phase of a project · Making sure sites meet legal guidelines, and health and safety requirements · Resolving design and development problems · Scheduling material and equipment purchases and deliveries

OTIS

- Selected candidates will be placed as GETs in the company. GETs will undergo training/induction in the company and will be assigned projects in various functions thereafter. After successful completion of one year training GETs will be placed as Assistant Manager in a specific function.

Pfizer

- You are expected to gain experience in multiple disciplines including Engineering, Manufacturing, Supply Chain, Quality and other operations related functions.
- Rotate through two to four diverse assignments in different functions and undergo the required training to support professional development. Report to a Manager in each assignment and accomplish set targets.

Shriram Pistons

- You will undergo rigorous training for an year in various departments and after completion of the training they shall be responsible for Production/ Maintenance / Quality/ Process Engineering in any department assigned including various mechanical processes like Turning, Grinding, Non Ferrous/Ferrous Foundry, Hot & Cold Forging, Heat Treatment etc.

ELECTRONICS

SEMESTER1

Cypress

- Engineer (PG)
- Applications Engineer (PG)
    - The successful candidate will be responsible for application development and support the multiple Business Units from Programmable System Division and Data Communication Division. Through this unique opportunity you will gain exposure to cutting edge technology and learn a great deal about the organization through classroom-style and on-the-job training in preparation for career advancement as an Application Engineer.
    - Responsibilities:
        - Support the success of PSoC/USB/Wireless related product rollout activities: application notes,

datasheets, firmware development , customer product design development/support
- ■ Models, white papers, competitive analyses, articles and technical papers
- ■ Develop reference designs/solutions
- ■ Investigate and effectively resolve technical issues reported by Cypress customers and Field Application Engineers (FAE)
- ■ Create marketing collateral, technical documentation, and define new products
- ■ Directly support Customer, Sales and FAE for new product rollout
- ■ Skills Required:
  - ● Familiarity with microcontroller architecture and tool chains
  - ● Firmware development and debugging skills (C/C++/Assembly) Understanding of Communication protocols like CAN, USB, I2C, SPI, RS232 and other MCU related interface
  - ● Knowledge of precision analog circuits like ADCs, DACs, Op Amps, Comparators, Power management ICs
  - ● Knowledge of Logic and Filter designs

- ● CAD ENGINEER (PG)
  - ○ The successful candidate will be part of a corporate CAD team working with all of the Cypress Semiconductor's divisions. You will develop, evaluate, and maintain software tools that enable chip design process and product data management/analysis . These tools include design verification and simulation tools, automated design tools and database/analysis tools. Duties include developing and testing new tools, enhancing existing tools, and providing expert-level technical support. Tool areas will include custom and semi custom design and verification, methodology development in both design flow.
  - ○ Skills Required:
    - ■ Digital design techniques, understanding of Verilog HD
    - ■ Understanding of CMOS circuit and logic design , semiconductor physics
    - ■ C/C++, Ruby or other scripting language, Database implementation/management
    - ■ Taken some hardware courses and an Intro to VLSI course.
    - ■ Basic understanding of CMOS (fets) and/or Bi-CMOS(bjts) device physics, and have taken some CS courses

- ● DESIGN ENGINEER (PG)
  - ○ Circuit Designer: As a circuit level designer you may have the opportunity to participate in any of the following: Specification, Design, Schematic capture and layout of CMOS circuits, simulation with Spice and behavioral mixed signal simulators, development of analog and mixed signal IP Chip development with industry leading CAD tools
  - ○ Logic Designer: As a logic designer you may have the opportunity to participate in any of the following: design of high level logic functions using Verilog, use of Design Compiler to implement those functions, solving of timing, power and speed issues with industry leading CAD tools.
  - ○ Mixed Signal Designer: As part of the Mixed Signal (MS) development and verification team, you will learn mixed signal verification flow and contribute to the development of Cypress leading edge mixed signal products. As a member of the Design Team, you will contribute to and be responsible for DFT involving implementation of key DFT logic modules and verify them. You will contribute in Tasks spanning the entire Design process.
  - ○ Verification Engineer: As part of verification team, you will learn digital verification flow using advanced methodologies like OVM & UVM. You will contribute to functional verification of complex IP's and SOC's.

Your responsibility includes Verification planning, developing test-benches & test-cases using System Verilog and completing functional verification using random-verification methodology.

- ○ Skills Required: • Digital design techniques • Verilog HDL• Understanding of CMOS circuit and logic design • Understanding of semiconductor physics • Perl or other scripting language• Digital simulators, exposure to mixed signal simulation a plus.
- ● Operations Analyst (PG)

Infosys VLSI

- ● You would be working on RTL-GDS development flow for ASIC/SOC and would be carrying out activities like Logic Synthesis, Layout (Floorplan, Place and Route, clock tree synthesis), Static Timing Analysis, Formal Verification, Physical Verification(DRC, LVS), Power Analysis(IR drop, EMIG) and Leakage Power Optimization on 14nm/10nm process technologies.

Intel

- ● You would be involved in graphics [Development & Validation], Audio, BIOS, Firmware, Power Management, Media Software, Software Engineering, Systems Software, 3-D, Integration Engineering etc.
- ● Hardware Opportunities available in the areas of VLSI, VHDL, Verilog, RTL design, Verification, Validation, Digital design, media / 3d domain, Frontend/Backend Design etc.
- ● Need strong communication, interpersonal, team work & organizational skills in addition to good analytical and problem solving

Johnson Controls

- ● You would be involved in operations and delivery of project
- ● Application Engineering
- ● Product design and development M Tech (interns /)
- ● Core product development and design
- ● Working on problem statement and develop solution with POC (proof of concept)
- ● Work with advanced product research team

Mediatek

- ● RTL Design Engineer, Responsibilities include (Common for Bachelors and Masters)
  - ○ Implement RTL design from micro-architectures for cutting edge modem IPs (5G/LTE multi-mode modem)
  - ○ Thorough understanding of the emerging standards and system specifications
  - ○ Achieving optimized area, timing and power goals as per project schedules
  - ○ Working with synthesis, physical design and verification teams for design closure and silicon debug
  - ○ Essential Skills: (Bachelors)
    - ■ Good understanding of VLSI system architectures and microarchitectures
    - ■ Strong in digital design and exposed to modeling hardware in HDLs or HVLs
  - ○ Essential Skills: (Masters)
    - ■ Very Good understanding of VLSI system architectures and microarchitectures
    - ■ Very strong in digital design and modeling hardware in any of HDLs or HVLs
- ● Functional Verification, Responsibilities include (Common for Bachelors and Masters)
  - ○ Perform Functional verification of cutting edge modem IPs and sub systems (5G/LTE multi-mode

      modem)
- Use latest verification methodologies (like UVM)
- Developing verification environments, reference models, tests, checkers in SV/C/C++
- Achieving functional verification goals as per project schedules
- Working with design and verification teams for verification plan closure
- Essential Skills: (Bachelors)
  - Good understanding of VLSI system architectures and microarchitectures
  - Good in digital design and exposed to modeling hardware in HDLs or HVLs
  - Very good in general programming using C/C++ and data structures
- Essential Skills: (Masters)
  - Very Good understanding of VLSI system architectures and microarchitectures
  - Very Good in digital design and modeling hardware in any of HDLs or HVLs
  - Good with using complex data structures for system modeling
- Protocol Stack Dev, Responsibilities
  - Selected candidate will work on the Mediatek Multimode (2G/3G/4G) wireless modem platform
  - Selected Candidate will undergo internal training in one of the area of wireless modem L1/RF control SW development and verification. Focus area is multimode (2G/3G/4G) wireless modem L1/RF for variant
  - Selected candidate is expected to work on analysis, design, development and verification of new
  - Key Qualifications
    - Candidate must be from ECE, EE, CS or IS stream, either Bachelors or Masters
    - Good knowledge of communication system concepts – wireless or wired
    - Good knowledge of RTOS, Embedded system, Software architecture, Networking,

ROHM Semiconductors
- You will need to design CMOS/BCD Analog Circuits for Motor Drivers, LED Drivers, and Power Management.
- Will need to derive target specifications at Block/Top Level using extensive calculations.
- Characterise and verify circuits using simulations and scripts.
- Be involved in Layout floor planning and Guide Layout and Review layouts. *Be involved in Silicon evaluation of IC sample, and debugging.

Texas Instruments
- Analog Engineer, Digital Engineer, Software Engineer, for UG/PG : Please request detailed preparation material from PU if interested.

SEMESTER2

Finisar
- Job description:
  - Developing VB.NET based test software framework for testing optical transceivers and sub-components for new Finisar products
  - Working with a skilled team of hardware and software development engineers worldwide to provide test solutions for manufacturing environment.
  - Developing low level drivers for Finisar in-house instrumentation
  - Working with Test Development team in Sunnyvale, California on "next generation" test software

platform.
  ○ Designing and implementing new architecture features
  ○ Migration of VB.NET test software modules into "next generation" platform
  ○ Maintaining test software that is being used in production.
  ○ Supporting other test applications at various manufacturing and contract manufacturing locations in and outside of the US.

Mathworks

- Your work will consist of two central components – Application Support and Collaborative Project Work with other departments.
- You will be involved in support MathWorks' customers for complex technical issues in MATLAB, Simulink, and our entire suite of products to develop strong customer focus & product knowledge.
- Contribute to products by taking up projects with other departments, such as Software Engineering, Quality Engineering, Application Engineering, Technical Marketing, Customer Training etc. to strengthen your technical and professional skills, discover your professional interests, and help advance your career.
- Specialize and develop technical skills in your domain and MathWorks product suite.
- Develop and demonstrate leadership skills through opportunities to coach and mentor others, and initiate and lead process improvement projects

Panasonic

- Graduate Engineer Trainee, for UG (No further details available)

Qualcomm

- You will design, develop and commercialize Software for Qualcomm's mobile chipsets.
- You would be involved in work such as - Wireless Modem Technologies, such as 4G, WiFi, BlueTooth, Self Organizing Networks. Multimedia Technologies such as Audio and Video codecs, Image Processing, Computer Vision, Platform Level SW, such as, Linux, Android, Windows, Board Support Packages. IOT Technologies, for Connected Cameras, Smart Assistants, Drones, Virtual Reality, Augmented Reality.

Tata Communications Lim

- You would be required to work in - customer service & delivery, product management, engineering, solutions engineering, data centre, etc.
- You will be expected to apply academic learning to live projects & support the project in its design and/or delivery and on successful completion of projects, you will be assigned a permanent role.

BIOPHARMACEUTICAL

SEMESTER1

Cetas Healthcare

- Your primary responsibility is to work with senior managers and clients on projects and proposals, and provide high levels of service to internal and external clients.
- Day to day involvement with projects, qualitative and quantitative analysis, questionnaire design, Discussion guide design, data analysis, interpretation and development of reports, and preparation of presentations of findings.
- Undertake client presentations while accompanied by senior account team members.
- Develop individual job costs, monitoring job costs throughout a project and ensuring profitability, under supervision.
- Assist with the management of staff in the team and include the delegation and training of staff and assistance

with annual evaluations and monitoring of progress of staff.
- Assist senior managers to ensure all procedures and policies are adhered to.
- Prepare to start taking up more client-facing roles which requires to discuss, brainstorm, advise, and present to clients.
- Prepare to start taking up team leadership roles

Dr. Reddy's
- You would involved in product selection/Strategy Design Support, Formulation Development, Product Development/ New Technologies, Regulatory Support, Research/ Intellectual Capital Development & Publication
- Would be required to participate in the regulatory activities such as, reviewing the Drug Master Files, technical packages, DMF updates and amendments for submissions to regulatory authorities and customers.

IMS Health
- You must provide high quality, timely development and on-time input to solutions for service delivery, managed services, or implementation oriented client projects.
- Assignments typically require basic analysis and problem solving with an emphasis on meeting IMS services/delivery commitments to clients.
- You must contribute to meeting client satisfaction .
- Assist with the review and analysis of client requirements/problems.
- Develop detailed documentation and specifications.
- Perform basic quantitative or qualitative analyses to identify issues and develop solutions.
- Assist Analysts and Consultants in design and structures of presentations.
- Develop a basic knowledge of services and consulting methodologies and the pharmaceutical/healthcare/life sciences industry.
- Start to develop an awareness of IMS technology solutions.

Pharma Ace
- You would be involved in Secondary Desk Research to gather Competitive Intelligence.
- Should follow standard operating procedures, maintaining quality of data.
- Should periodically update to the database through secondary desk research.
- Would be required to analyze information and Data on MS Excel.
- Would be required to participate in other organizational development activities.

Smart Cube
- Ability to understand business dynamics of an industry, factors affecting a company both externally and internally and how they influence the market structure.
- Understand research objectives, design research strategies, interpret and analyze information for accuracy, exhaustiveness and applicability.
- Extract reports, presentations and papers from trustworthy sources by executing advanced searches and analyze information extracted to unearth the real meaning of the data.
- Read through vast amount of information collected and build a storyline to address the client's objective.
- Ability to scrutinize and simplify complex information into easy to understand lingo, which can aid in addressing key objectives of the study.
- Learn how to use various databases and conduct advanced secondary research and judiciously use the relevant information to answer queries.
- Conduct primary research by contacting industry experts to obtain insights into about a company, Industry or a business function.
- Provide research and analysis on various industries by sizing markets, identifying and analyzing trends, culling out market dynamics and key success factors as well as understanding the value chain and the competitive

landscape.
● Use analytical frameworks like Porter's 5 forces, BCG Matrix, Harvey Balls, 3C's, 2x2 Matrix, etc. to better analyze the dynamics of various industries with guidance.
● Identify partners and/or vendors for clients and then analyzing the best fit for the relationship.
● Conduct company studies in various levels of granularity, covering details regarding financials, marketing, operations and strategy.
● Superior problem solving abilities and strong analytical thinking.
● Desire to work in a fast paced, challenging environment where you need to push yourself all the time
● Excellent communication skills, both written and verbal.
● Motivated, fast thinking, dynamic person with strong business acumen.
● Mature individual with a professional work ethic, and high degree of ownership and accountability.
● Independent decision making skills with humility to consult seniors when in doubt

Value Edge
● You would be involved in secondary business research, Competitive intelligence, Therapeutic area landscaping, Business development and Licensing opportunities assessment, Key international conferences coverage, Forecasting and digital media strategy services.
● Key tasks are include
    o Competitive Intelligence: Analysis of current market scenario, the key players in the market, pipeline products and their potential
    o Epidemiology: Study target patient pool using prevalence rates, diagnosis rates and drug treatment rates
    o Market Assessment: Conduct logical and evidence based assessment of the market across indications
    o Company Profiling: Profile key competitors with detailed analysis on their therapeutic focus using available information and paid resources
    o Conference Coverage:May need to travel to US/EU for onsite conference coverage
    o Project Engagement: Address all client communication; engage in both off-shore and on-shore relationships; attend kick-off meetings, and present/discuss interim outputs and final deliverables

CHEMICAL CORE

SEMESTER 1

Dr. Reddy's
● You would involved in product selection/Strategy Design Support, Formulation Development, Product Development/ New Technologies, Regulatory Support, Research/ Intellectual Capital Development & Publication
● Would be required to participate in the regulatory activities such as, reviewing the Drug Master Files, technical packages, DMF updates and amendments for submissions to regulatory authorities and customers.

UOP Honeywell
● Career Development Engineer: The objective of the CDP training program is to develop knowledge, skills and abilities that will qualify the trainee to join our international Field Services (FS) organization as a Field Services Advisor. The Field Services organization consists of a group of international employees who provide worldwide startup and commissioning services to oil refineries and

petrochemical plants. Field Service Advisors are expected to cross check the physical installation of refinery equipment to insure compliance with the design specifications. Subsequently, they advise the client refinery personnel in all aspects of commissioning and operations. UOP has a formal Career Development Program that is used to train all new employees for this role by utilizing our developmental pilot plant facilities, R&D, Engineering and Technical Services facilities. Trainees are assigned to operations and service roles to progressively gain relevant transferable experience Bachelor's degree equivalent degree, in Chemical Engineering from a reputed university.>• Demonstrated excellent communication, organizational, and interpersonal skills   • Flexibility to work hours that are dictated by customer requirements and assignment scope   • Ability to interact with customers on a global basis

Hindalco

- Engineers hired by the Aditya Birla Group will be inducted during the initial 10 days at Mumbai where they will be given an overview of the Organization and an insight into their possible career path. Their subsequent training will then be divided into phases wherein the first phase will be that of training consisting of two stints of 3 months each followed by a 6 months on the Job training at any Unit location across India. The stints are aimed to enable a deep technical know- how of plant processes. Reviews, feedback and mentoring sessions will be conducted at the end of each stint within the Unit with a view to develop and guide the trainee. The final place of posting and the detailed job description will be finalized after completion of the training period based on performance during this time. The Graduate Engineers will be given an opportunity to move across the Aditya Birla Group's Companies after the completion of a stipulated number of years at one Business, thus providing them with rich and varied experiences to grow and contribute to the Organization.

CB&I

- You would be involved in process simulations and optimization, developing heat and material balances, developing PFD's, P&ID's, process equipment sizing and specifications for refinery / petrochemicals units.

Schlumberger

- You will be involved in many tasks, from acquiring the first data needed for drilling decisions to designing plans for long-range development of complex multi well, multireservoir fields.
- This data is obtained from some of the world's toughest environments—from the searing heat of Middle Eastern deserts to the numbing cold of Siberian taiga, and from the steamy jungles of Brazil to the typhoon-swept oceans of the South China Sea.
- For more information, please refer to www.slb.com

SEMESTER2

Johnson Matthey

- Graduate Engineer- Rotational On the Job Training (No further description available)

Neuland

- You will have to comprehend the functionality of every domain towards the business. (No further description available)

CIVIL CORE

SEMESTER 1

Ashoka Buildcon
● You would be involved in the Planning/Monitoring/Execution of Highways work/Quantity estimation , cost analysis/ Budgeting & Monitoring/ Management Information System (MIS & Coordination)/ Contract Management etc

JW Consultant
● Civil Engineer with Masters degree in structures with good academic record. (No further description available)

Larsen & Toubro
● MT/PGMT/PGET, for UG/PG: Management Trainee/ PGET: Drawing up blueprints, using computer aided design (cad) packages · Judging whether projects are workable by assessing materials, costs and time requirements · Assessing the environmental impact and risks connected to projects · Preparing bids for tenders · Managing and monitoring progress during each phase of a project · Making sure sites meet legal guidelines, and health and safety requirements · Resolving design and development problems · Scheduling material and equipment purchases and deliveries

Lea Associates
● Work in the Design Department located in Delhi, for PG (No further description available)

Thornton tomasetti
● Thornton Tomasetti is seeking entry level Engineers for their Mumbai office with a career interest in Structural Engineering for Building Projects. This position will work closely under the supervision of a Project Engineer to develop concepts, strategies, designs, drawings, specifications and reports for building structures.

SEMESTER 2

HSCC
● HSCC is in the healthcare infrastructure space. Selected candidates may mainly work in areas related to Design Engineering, Project management etc. .

L & W
● You would be under Training for 2 years at Site/Corporate office under specific/various departments based on the requirement.
● The Management trainee role would be of a Deputy Manager. You would be undergoing specific training under each department or on the job training at various sites.

OTHERS

SEMESTER1

Msupply
- You should define application problem by conferring with Suppliers/Manufacturers and Vendors; evaluating procedures and processes.
- You should develop solution by preparing and evaluating alternative workflow solutions.
- Control solution by establishing specifications; coordinating production with programmers.
- Must Validate results by testing programs.
- You must ensure operation by training, client personnel, providing support.
- Provides reference by writing documentation.
- Updates job knowledge by participating in educational opportunities; reading professional publications; maintaining personal networks; participating in professional organizations.
- Accomplishes information systems and organization mission by completing related results as needed.

RAO IIT
- You should have excellent communication skills, passion for work and ability to develop & maintain effective working relationships.
- You must opt for your subject of interest (Physics /Chemistry/Mathematics).
- Those who opt for Chemistry Faculty must also specify Organic/ Inorganic/ Physical/ All as their area of expertise.
- You Shall be responsible for effectively delivering the curriculum as per the syllabus for JEE (Main + Advanced), Medical Entrance Examinations (AIIMS/AIPMT), BITSAT, MHT-CET, Formal Education (XI, XII, SAT Subject Tests), Formal School Education (VIII, IX, X + NSEJS, NTSE, Foundation for Competitive & Scholastic KVPY & Senior Olympiads). Shall be responsible for the overall performance & improvement of students. Must participate and contribute in all the events, activities and initiatives organized by the management/head office.

Tata Teleservices
- You would be involved in the launch of a new product / initiative / IN feature to boost acquisitions and revenue.
- Would be required to monitor ARPU and plan profitability of all new launches.
- Identify new segments for acquisitions and plan and implement the strategy to penetrate the same with leadership position and increase acquisitions through Handset bundling and effective tariff structures.
- Create marketing plan for Open market handsets and schemes to boost prepaid sales.
- Increase usage, retention by running campaigns to stimulate usage. Focussed segmented approach to derive revenues and competitive products. Strategize different programs to reduce churn and inactive base Product communication. Smooth and streamlined deployment of new product initiatives at all customer touch points and communication elements like product brief, product training to appropriate channel. Reducing customer churn across segments to increase intention to stay. Take decision on life cycle view of customer . Human Resource Key Individual Accountabilities: Engagement Planning . Manage circle level employee engagement activities.
- You need to create a monthly engagement calendar and monthly engagement review.
- You need to create Cross function team for all employee engagement activities.
- You need to adhere to survey timelines and score target.

● Monitor the quality plan for circle Reward and Recognition.

Time Inc
● You would be working in the sphere of Supply Chain and would require a good understanding of the Magazine Distribution business, sales trends and the determination the number of copies that must go for print and then be distributed to the different location in US.
● You would be requiring strong logical skills and the ability to deliver accurately and on time.
● Should be excellent in Excel Basics, Macros is not important.

Vidhya Sagar Classes
● Shall be responsible for effectively delivering the curriculum as per the syllabus for JEE (Main + Advanced), NEET-UG, AIIMS, BITSAT, MT-CET, 12th Boards, Olympiads, KVPY, NTSE etc. Shall be responsible for the overall performance & improvement of each student. Must participate in the management & coordination of activities of the specific subject.

SEMESTER2

Avanti
● The role of a Program Associate involves the following tasks, functions and responsibilities: Classroom Teaching and Facilitation
● Prepare for classroom sessions in advance and teach students at different Avanti centres for ~ 30 hours a week using Avanti's unique pedagogy that requires students to view recorded videos, discuss conceptual questions with peers and work collaboratively on problem sets/assignments
● Actively monitor students' classwork and homework to ensure they are on track to achieving their learning goals Mentoring, Career Guidance and Academic Support
● Build strong relationships with students through one-on-one interaction sessions, helping students overcome their problems – both academic and personal – in the process
● Regularly work with students to break down their academic workload into small achievable goals ; Track their progress on these goals
● Debrief with students regularly on their test scores and classroom performance(both school and Avanti), suggesting ideas on how they can improve the next time

Rao IIT
● Shall be responsible for effectively delivering the curriculum as per the syllabus for JEE (Main + Advanced), Medical Entrance Examinations (AIIMS/AIPMT), BITSAT, MHT-CET, Formal Education (XI, XII, SAT Subject Tests), Formal School Education (VIII, IX, X + NSEJS, NTSE, Foundation for Competitive & Scholastic KVPY & Senior Olympiads). Shall be responsible for the overall performance & improvement of students. Must participate and contribute in all the events, activities and initiatives organized by the management/head office.

Tata Trust
● You would be required to provide coordination, management and monitoring support to the district administration for effective implementation of the Swach Bharat Mission (G).
● Key tasks in this regard are: (i) Develop District level Swachta Action, Finance, and Sustainability plan for SBM (G) (ii) Support in putting in place monitoring mechanisms and quality supervision protocols (iii) Monitor, analyze and ensure updation of MIS data and support in developing a decision support mechanism
● Provide support in monitoring, management and reporting of funds flow status in the district and develop need-based financial planning for various elements of SBM (G)
● Provide support for developing a training and capacity building plan, with a focus on Community Led Total Sanitation (CLTS) approach to various stakeholders and oversee implementation of the same TATA TRUSTS

- Provide support for identifying various technological options suitable to geographical conditions for sanitation and solid and liquid waste management
- Assist in data collection, management and analysis and feed into the decision support mechanism
- Support in developing Standard Operating Procedures (SOP) for quality control, engineering supervision, ODF protocols etc.